



City of Santa Fe, New Mexico

Memorandum



DATE: February 8, 2021

TO: Governing Body
Finance Committee
Public Utilities/Public Works Committee

VIA: Jarel LaPan Hill, City Manager
Mary McCoy, Finance Department Director
Fran Dunaway, Chief Procurement Officer
Shannon Jones, Public Utilities Director

Shannon Jones
Shannon Jones (Jan 8, 2021 17:25 MST)

FROM: Shirlene Sitton, Environmental Services Division Director *Shirlene Sitton*
Shirlene Sitton (Jan 8, 2021 14:49 MST)

ITEM AND ISSUE:

Request for the Approval of a budget increase for the purchase of four collection vehicles, in the Total Amount of \$945,329; Rush Truck Center, & Bruckner's Truck Sales via the Cooperative Education Services and Chalmers Ford via the Statewide Price Agreement; Shirlene E. Sitton, ESD Division Director, (sesitton@santafenm.gov)

BACKGROUND AND SUMMARY:

Solid Waste collection vehicles have a useful life of seven to ten years. The Environmental Services Division (ESD) has implemented a regular yearly truck replacement schedule, averaging six vehicles per year. Two small and six large sized collection trucks were included for replacement in the approved budget for FY20. However, due to the pandemic, ESD was not able to replace any collection units in FY20. We were approved funding for two large vehicles in FY21, those are addressed separately, but they will replace two of the eight vehicles from last year's budget. With this request, we are asking to increase our FY21 budget to accommodate three more of the urgently needed vehicles that had been slated for replacement last year; and for one fleet addition for residential recycling.

The requested special collection vehicle replacement services our senior and special collections routes, and is used to access tight areas which are unable to be serviced by the larger trucks. It replaces a 2012 model that was damaged in a hit and run and will be too costly to effectively repair. The container delivery truck is a replacement for a 1996 model past its useful life. The front-load vehicle replaces a 2013 Peterbilt that was involved in a truck fire caused by a "hot load," and is beyond repair.

| New Vehicle | Replacement/Addition | Replacement Unit | Purchase Cost |
|---|----------------------|--|---------------|
| Chalmers Ford/Statewide Price Agreement #20-00121 F550 6.7L Diesel | Replacement | Asset #54458, 2012 Dodge Ram 550 4X4 | \$119,954 |
| Chalmers Ford/Statewide Price Agreement #20-00121 Container Delivery Cab & Chassis F350 6.2 L Gas | Replacement | Asset #25184, 1996 Chevrolet Cab & Chassis | \$37,199 |
| MCT Remove and Replace Container Delivery Body | | | \$5,299.25 |
| Autocar/Heil Front loader | Replacement | Asset #54615 2013 Peterbilt | \$410,886 |

Additionally, ESD needs to increase our residential recycling collection fleet. Santa Fe has over 34,000 residential trash and recycling customers, each collected once per week. The residential trash section consists of nine daily routes, each route has approximately 755 houses. Trash has about a 97-100% set-out rate (everyone sets their trash out every week). So each trash driver collects over 700 homes per day. The recycling section has only 5 routes, with an average of 1,360 houses per route. This is because 50% of households set out recycling carts out on any given day when the routes were created. Therefore, the recycling routes were designed to include more homes but each driver collected from about half the homes on the route; about 680 homes per day. Set-out rates have changed dramatically during the pandemic. With more people staying at home, and with a major shift toward online shopping, we are seeing recycling set-out rates in the range of 80% or more; this means that recycling collection drivers are servicing upwards of 1,088 houses per daily route. Servicing this many stops requires the drivers to operate the trucks faster to complete the route in the time allotted. More, the trucks fill up an average of one more time per route, and they have to squeeze in an extra trip to the transfer station to empty the truck. This can lead to driver fatigue, unsafe work practices, additional wear on the equipment and more frequent spills or damages to carts.

We know we have many people that did not recycle regularly, or at all, that are now participating in residential recycling. We also see evidence of a permanent shift to working at home for many people, as well as a permanent shift in shopping trends. Therefore, ESD, and the industry in general, do not expect recycling set-out rates to fall back to pre-pandemic levels. We cannot predict what those levels will be in coming years, but we do have an urgent need to add additional recycling routes to our collections.* Each route needs a truck and driver, with a portion of a back-up truck dedicated for use when a front line truck requires servicing.

The following is the fleet addition unit ESD is Requesting:

| Type of Truck | Replacement/Addition | Replacement Unit | Purchase Cost |
|---------------------------------------|----------------------|------------------|---------------|
| Peterbilt/Amrep/Automated Side Loader | Addition | | \$371,991 |

*This does not account for developmental growth in single family homes, which is occurring concurrently; a route optimization study will be conducted in 2021 and we will address growth factors after that time.

PROCUREMENT METHOD:

The ESD will be utilizing a contract administered by the Cooperative Education Services (CES) with Rush Truck Center, & Bruckner's Truck Sales. The CES issued a solicitation that Rush Truck Center, & Bruckner's Truck Sales responded to thru RFP 2020-3 1B, Contract #2020-31B-C120 (All Medium and Heavy Duty Trucks, Truck Bodies, Accessories, Parts and Services) and Bruckner's Contract # Contract #2020-31B-C106.

Statewide Price Agreement via Chalmers Ford Contract # 00-00000-20-00121.
Asset #54615- a 2013- A Peterbilt which was involved in a truck fire.

FUNDING SOURCE:

The Division is requesting a budget increase within FY 21, the funding is available within Fund 510 (Environmental Services Cash Reserves). AL

Environmental Services Division/Cash Reserve/510
Recycling Collections/5100334
Vehicles >1.5 /57100 Total \$782,877

Environmental Services Division/Cash Reserve/510
Residential Collections/5100335
Vehicles < 1.5/570950 Total \$119,954

Environmental Services Division/Cash Reserve/510
Commercial Collections/ 5100332



City of Santa Fe, New Mexico

Memorandum



Vehicles < 1.5/570950 Total \$42,428.25

ACTION REQUESTED:

Environmental Services respectfully requests your review and approval.

Attached Procurement Packet

| | |
|---------------------------------------|--|
| Log # (Finance use <u>only</u>): | |
| Journal # (Finance use <u>only</u>): | |

City of Santa Fe, New Mexico

BUDGET AMENDMENT RESOLUTION (BAR)

| DEPARTMENT / DIVISION NAME PUBLIC UTILITIES/ENVIRONMENTAL SERVICES DIVISION | | | | | DATE 12/28/2020 | |
|--|---------|--------|---------|------------------------------|------------------------------|--|
| ITEM DESCRIPTION | ORG | OBJECT | PROJECT | INCREASE | DECREASE | |
| EXPENDITURES | | | | (enter as <u>positive</u> #) | (enter as <u>negative</u> #) | |
| Vehicles > 1.5 | 5100334 | 571000 | | 782,877 | | |
| Vehicles < 1.5 | 5100335 | 570950 | | 119,954 | | |
| Vehicles < 1.5 | 5100332 | 570950 | | 37,199 | | |
| Inventory Exemp | 5100332 | 572400 | | 5,299 | | |
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| REVENUES | | | | (enter as <u>negative</u> #) | (enter as <u>positive</u> #) | |
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| JUSTIFICATION: (use additional page if needed) —Attach supporting documentation/memo | | | | \$ 945,329 | \$ - | |

| Budget Increase from Cash Balance in Environmental Services Division Enterprise Fund 510, to fund the purchase of three collection vehicles and one support required to provide collection services. | {Complete section below if BAR results in a net change to ANY Fund} | | | | | | | | | | |
|--|---|------------------|----------------------------------|-----|---------|--|--|--|--|---------------|----------------|
| | <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th style="width: 60%;">Fund(s) Affected</th> <th style="width: 40%;">Fund Balance Increase/(Decrease)</th> </tr> <tr> <td style="text-align: center;">510</td> <td style="text-align: right;">945,329</td> </tr> <tr><td> </td><td></td></tr> <tr><td> </td><td></td></tr> <tr> <td>TOTAL:</td> <td style="text-align: right;">945,329</td> </tr> </table> | Fund(s) Affected | Fund Balance Increase/(Decrease) | 510 | 945,329 | | | | | TOTAL: | 945,329 |
| Fund(s) Affected | Fund Balance Increase/(Decrease) | | | | | | | | | | |
| 510 | 945,329 | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| TOTAL: | 945,329 | | | | | | | | | | |

| | | | | |
|--|------------------|--|--|------|
| Lawrence Garcia Prepared By (print name) Shirlene Sitton (Jan 8, 2021 14:49 MST) | 1/5/2021 Date | (Use this form for Finance Committee/ City Council agenda items ONLY) | AJH (Jan 11, 2021 11:57 MST) Budget Officer | Date |
| Division Director Signature (optional) Shannon Jones (Jan 8, 2021 17:25 MST) | | CITY COUNCIL APPROVAL | | |
| Date | | City Council Approval Date | | |
| Department Director Signature | | City Manager (< \$60,000) | | |
| Date | | Date | | |



Bruckner Truck Sales, Inc. CES Quote

Date: **November 10, 2020**

| CUSTOMER INFORMATION | |
|----------------------|------------------------|
| Name: | City of Santa Fe |
| Name: | |
| Address: | 1142 Siler Rd. |
| CSZ: | Santa Fe, NM 87507 |
| Phone: | 505-955-2241 |
| Cell: | |
| Fax: | |
| Contact: | |
| Email: | imgarcia@santafenm.gov |

| EQUIPMENT INFORMATION | |
|-----------------------|--------------|
| Stock #: | Custom Order |
| Year: | 2022 |
| Make: | AUTOCAR |
| Model: | ACX64 |
| VIN: | |
| Salesperson: | Ryan Linson |

| EQUIPMENT SPECIFICATIONS | | | |
|--------------------------|-----------------------|----------------|-------------|
| Engine Make: | Cummins Westport X12N | Wheelbase: | 207" |
| Horsepower: | 350HP | Frame: | HEAVY |
| Engine Brake: | None | Interior Trim: | Cloth |
| Transmission: | Allison 4500RDS | Wheels Front: | Steel |
| Front Axle: | 20,000lb | Wheels Rear: | Steel |
| Rear Axle: | 46,000lb | Tire Size: | |
| Rear Suspension: | 46,000lb HMX460 | Tire Front: | 315/80R22.5 |
| Ratio: | 5.38 | Tire Rear: | 11R22.5 |

Chassis Includes the Following Local Extras:

PDI - Delivery Prep - Transport
5yr/150K Mile Engine & Transmission Coverage
Sonnax Driveline Saver
40CY Heil DP Odyssey w/ Halo, CNG System (As Specified)
Cab Stripes

CES Contract - Bruckner 2020-31B-C106-ALL
FOB - Santa Fe, NM

| | | | Each | Multiple Total |
|--|----------|------------------------------------|--------------|----------------|
| Trade-In Information: | Trade 1: | Trade 2: | \$407,357.00 | \$407,357.00 |
| Allowances: | | | | |
| VIN: | | | | |
| Year: | | | | |
| Make: | | | | |
| Model: | | | | |
| Payoff: | | | | |
| Quantity | 1 | | | |
| OTHER CHARGES: | | | | |
| Federal Retail Excise Tax | | | | |
| Excise Tax, Title, and License Fees (Estimated): | | | | |
| Purchase Coverage | Type: | 5yr/150K X12N Engine/Allison Tran: | 3,529.00 | 3,529.00 |
| Insurance | Type: | | | |
| VRS Temp Tag and Doc Fees: | | | | |
| Cash Down Payment: | | | | |
| TOTAL: | | | \$410,886.00 | \$410,886.00 |

Dealer Signature: 
Date: **11/10/2020**

Customer Signature: _____
Date: _____

A documentary fee is not an official fee. A documentary fee is not required by law, but may be charged to buyers for handling documents and performing services relating to the closing of a sale. A documentary fee may not exceed \$60 for a motor vehicle contract or a reasonable amount agreed to by the parties for a heavy commercial vehicle contract. This notice is required by law.



CITY OF SANTA FE PROCUREMENT CHECKLIST

Contractor Name: Cooperative Educational Services/Bruckner's Truck Sales

Procurement Title: All Medium and Heavy Duty Trucks, Truck Bodies, Accessories, Parts and Services (RFB 2020-31B)

Procurement Method: State Price Agreement ☐ Cooperative ☒ Sole Source ☐ Other ☐

Exempt ☐ Request For Proposal (RFP) ☐ Invitation To Bid (ITB) ☐ Contract under 60K ☐ Contract over 60K ☐

Department Requesting Public Utilities Staff Name Lawrence Garcia, ESD Maintenance Manager

Procurement Requirements:

A procurement file shall be maintained for all contracts, regardless of the method of procurement. The procurement file shall contain the basis on which the award is made, all submitted bids, all evaluation materials, score sheets, quotations and all other documentation related to or prepared in conjunction with evaluation, negotiation, and the award process. The procurement shall contain a written determination from the Requesting Department, signed by the purchasing officer, setting forth the reasoning for the contract award decision before submitting to the Committees. .

REQUIRED DOCUMENTS FOR APPROVAL BY PURCHASING*

| YES | N/A | |
|-------------------------------------|-------------------------------------|---|
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | Approved Procurement Checklist (by Purchasing) |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | Memo addressed to City Manager (under 60K) Committees/City Council (over 60K) |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | State Price Agreement |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | RFP |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | Evaluation Committee Report |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | ITB |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | Bib Tab |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | Quotes (3 valid current quotes) |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | Cooperative Agreement |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | Sole Source Request and Determination Form |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | Contractors Exempt Letter |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | Purchasing Officers approval for exempt procurement |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | BAR |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | FIR |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | Executed Contract, Agreement or Amendment |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | Current Business Registration and CRS numbers on contract or agreement |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | Summary of Contracts and Agreements form |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | Certificate of Insurance |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | All documentation presented to Committees |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | Other: _____ |

Lawrence Garcia ESD Maintenance Manager 10/22/2020
 Department Rep Printed Name (attesting that all information included) Title Date

Fran Dunaway
 Fran Dunaway (Jan 19, 2021 12:21 MST)

Purchasing Officer (attesting that all information is reviewed) Title Date

Include all other substantive documents and records of communication that pertain to the procurement and any resulting contract.

*



Your New Mexico Purchasing Cooperative

Since 1979

Contract Award Letter

July 17, 2020

Evan Smith
Bruckner Truck Sales, Inc.
8101 Daytona Rd NW
Albuquerque, NM 87121

Re: ACCEPTANCE of OFFER and CONTRACT AWARD for:

CES RFP 2020-31B for CES Contract # 2020-31B-C106-ALL - Medium and Heavy Duty Trucks, Truck Bodies, Accessories, Parts and Services

Dear Procurement Partner,

Cooperative Educational Services (CES) thanks you for responding to CES RFP 2020-31B solicitation. The responses have been reviewed and it is our pleasure to inform you that your company has been selected to provide the products and services indicated in your response.

The enclosed Acceptance of Offer and Contract Award, in conjunction with the Bid documents that you submitted with your proposal, constitute the Agreement between the parties. Please retain all documents for your records. The term of this Indefinite Quantity Contract Award as defined in NMSA 13-1-63; is for four (4) years from the date of this letter, Pursuant to 13-1-150 NMSA.

It is the vendor's responsibility to keep pricing up-to-date, throughout the life of the contract.

Sincerely Yours,

Cooperative Educational Services

David Chavez
Executive Director
Ofc: 505.344.5470
Fax: 505.344.9343



Albuquerque NM
8521 Hanover Road NW
Albuquerque, NM 87121
505-875-3410

Customer Proposal Letter

CITY OF SANTA FE
2651 SIRINGO ROAD
SANTA FE, NM 87505
(505) 955-2200

Lawrence Garcia, thank you for the opportunity to earn your business. We look forward to working with you on your business needs. Please accept the following proposal.

VEHICLE

Make Peterbilt Model 520 Year 2021 Stock Number To Be Determined
Additional Vehicle and Accessories Description _____ To be delivered on or about _____

| Quantity | | Total |
|---|---------------------|---------------------|
| Truck Price per Unit | <u>\$365,561.00</u> | <u>\$731,122.00</u> |
| F.E.T. (Factory & Dealer Paid) | <u>\$0.00</u> | <u>\$0.00</u> |
| Net Sales Price | <u>\$365,561.00</u> | <u>\$731,122.00</u> |
| Optional Extended Warranty(ies) | <u>\$6,180.00</u> | <u>\$12,360.00</u> |
| State Sales Tax | | |
| Documentary Fee | <u>\$250.00</u> | <u>\$500.00</u> |
| CES CONTRACT # 2020-31B-C120-ALL | | |
| Administration Fee | | |
| Vehicle Inventory Tax | | |
| Additional Taxes | | |
| Tire Recycling Program | | |
| Battery Disposal Fee | | |
| Out of State Vehicle Fee | | |
| Rebate(s) | | |
| Total Sales Price (Including Rebate(s)) | <u>\$371,991.00</u> | <u>\$743,982.00</u> |
| Trade Allowance (see DISCLAIMER Below) | | <u>\$0.00</u> |

Sales Representative

Carlos Arreola

Purchaser

signature

printed name

signature

printed name

title

date

Accepted by Sales Manager or
General Manager

signature

printed name

Quote good until 12/31/2020

Note: The above Customer Proposal is a quotation only. Sale terms subject to approval of Sales Manager of Dealer.

DISCLAIMER: Any order based on this Proposal subject to Customer executing Dealer's standard form Retail Purchase Order Incorporating above terms. Any documentary fees, state tax, title, registration and license fees subject to adjustment and change. Actual F.E.T. to be paid by Dealer, subject to adjustment. Any F.E.T. variance will be responsibility of Dealer. Manufacturer has reserved the right to change the price to Dealer of any vehicle not currently in Dealer's stock, without notice to Dealer. If Quoted Vehicle(s) not currently in Dealer's stock, Dealer reserves right to change Quotation Total to reflect any price increases from Manufacturer. This Proposal is based upon Dealer's current and expected inventory, which is subject to change. Dealer not obligated to retain any specific vehicles in stock, nor maintain any specific inventory level. Dealer shall not be obligated to fulfill Proposal in event quoted vehicle(s) not in stock or available within requested delivery schedule at time Proposal accepted. Dealer shall not be liable for any delay in providing or inability to provide Quoted Vehicle(s), where such inability or delay is due, in whole or in part, to any cause beyond the reasonable control of Dealer or is without the gross negligence or intended misconduct of Dealer. Above listed Trade Value based upon current appraisal of Trade Vehicle(s). Dealer may adjust Trade Value of Trade Vehicle(s) to reflect changes in condition and/or mileage of Trade Vehicle(s) between date of current appraisal and acceptance of this Proposal by Customer.

GARCIA, LAWRENCE M.

From: Carlos Arreola <ArreolaC@RushEnterprises.com>
Sent: Wednesday, October 21, 2020 2:08 PM
To: GARCIA, LAWRENCE M.
Subject: Lawrence / Revised Peterbilt-ASL-CNG Quote
Attachments: Santa Fe Proposal 10-21-20.pdf; CES - Contract Award 2020.pdf

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Good afternoon, Lawrence.

Please find the attached revised quote showing the CES Contract Number, along with our contract document with CES.

This quote is for two units, however the price would be honored for four (4) units should your quantity/needs change.

Thank you.

Carlos Arreola | New-Used Municipal Truck Sales
Rush Truck Centers of New Mexico, Inc.
6521 Hanover Road NW
Albuquerque, NM 87121
Cell: 505-506-1268
Office: 505-839-3613



CITY OF SANTA FE PROCUREMENT CHECKLIST

Contractor Name: Cooperative Educational Services/Rush Truck Center

Procurement Title: All Medium and Heavy Duty Trucks, Truck Bodies, Accessories, Parts and Services (RFB 2020-31B)

Procurement Method: State Price Agreement ☐ Cooperative ☒ Sole Source ☐ Other ☐

Exempt ☐ Request For Proposal (RFP) ☒ Invitation To Bid (ITB) ☐ Contract under 60K ☐ Contract over 60K ☐

Department Requesting Public Utilities Staff Name Lawrence Garcia, ESD Maintenance Manager

Procurement Requirements:

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| <input checked="" type="checkbox"/> | <input type="checkbox"/> | Cooperative Agreement |
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| <input type="checkbox"/> | <input checked="" type="checkbox"/> | Contractors Exempt Letter |
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| <input checked="" type="checkbox"/> | <input type="checkbox"/> | Summary of Contracts and Agreements form |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | Certificate of Insurance |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | All documentation presented to Committees |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | Other: _____ |

Lawrence Garcia

ESD Maintenance Manager

10/22/2020

Department Rep Printed Name (attesting that all information included)

Title

Date



Fran Dunaway (Jan 19, 2021 12:21 MST)

Purchasing Officer (attesting that all information is reviewed)

Title

Date

Include all other substantive documents and records of communication that pertain to the procurement and any resulting contract.

*



Your New Mexico Purchasing Cooperative

Since 1979

Contract Award Letter

July 17, 2020

Kevin Walker
RUSH TRUCK CENTERS OF NEW MEXICO, INC
6521 Hanover Road NW
Albuquerque, NM87121

Re: ACCEPTANCE of OFFER and CONTRACT AWARD for:

CES RFP 2020-31B for CES Contract # 2020-31B-C120-ALL - Medium and Heavy Duty Trucks, Truck Bodies, Accessories, Parts and Services

Dear Procurement Partner,

Cooperative Educational Services (CES) thanks you for responding to CES RFP 2020-31B solicitation. The responses have been reviewed and it is our pleasure to inform you that your company has been selected to provide the products and services indicated in your response.

The enclosed Acceptance of Offer and Contract Award, in conjunction with the Bid documents that you submitted with your proposal, constitute the Agreement between the parties. Please retain all documents for your records. The term of this Indefinite Quantity Contract Award as defined in NMSA 13-1-63; is for four (4) years from the date of this letter, Pursuant to 13-1-150 NMSA.

It is the vendor's responsibility to keep pricing up-to-date, throughout the life of the contract.

Sincerely Yours,

Cooperative Educational Services

David Chavez
Executive Director
Ofc: 505.344.5470
Fax: 505.344.9343



PROPOSAL

2500 Rio Rancho Blvd
Rio Rancho, NM 87124

(505) 554-6447

QUOTE TO: **City of Santa Fe**
Lawrence Garcia
Environmental Services Division
505.956.2241

QUOTE NUMBER 113020-4
QUOTE DATE November 30, 2020
MEMBER PO #
CES PO#
TERMS Due on Receipt
SALES REP Mike Michnuk
SHIPPED VIA Pick UP
F.O.B. Dealership
PREPAID or COLLECT

SHIPPED TO:

| QUANTITY | DESCRIPTION | UNIT PRICE | AMOUNT |
|----------|---|------------|-----------------|
| | New Mexico State Price Agreement Number: 00-00000-20-00121 | | |
| 1 | Item #12 Truck, 17,500 GVWR, Cab & Chassis, Dual rear Wheels Ford F550 6.7L Diesel | 40,788.00 | \$40,788.00 |
| | Item #12 Options: | | |
| 1 | A: Back up Camera | 575.00 | \$575.00 |
| 1 | B: 84" Cab to Axle | 2,200.00 | \$2,200.00 |
| 1 | I: Dual Battery | 510.00 | \$510.00 |
| 1 | M: Floor Covering Rubber Mat | 325.00 | \$325.00 |
| 1 | Q: Heavy Duty Payload Package 19,500lbs GVWR | 3,000.00 | \$3,000.00 |
| 1 | U: Locking Rear Differential (Limited Slip) | 590.00 | 590.00 |
| 1 | V: Mirrors: Power, Tow, Trailer, | 745.00 | 745.00 |
| 1 | AA: PTO capability for automatic transmissions | 380.00 | 380.00 |
| 1 | AD: Remote Keyless Entry | 650.00 | 650.00 |
| 1 | AE: Running Boards | 520.00 | 520.00 |
| 1 | AF: Skid Plates | 190.00 | 190.00 |
| 1 | AI: Tires, Other: Max Trac Tires | 850.00 | 850.00 |
| 1 | Pete's Equipment 2020 Mamba HB600 Body | 68,631.38 | 68,631.38 |
| | Needs to be ordered | | |
| | | SUBTOTAL | 119,954.38 |
| | | TAX | 0.00 |
| | | FREIGHT | |
| | | | \$119,954.38 |
| | | | PAY THIS AMOUNT |

Proposal Valid for 30 Days

DIRECT ALL INQUIRIES TO:
Mike Michnuk
(505) 554-6447

email: mmichnuk@chalmersford.com



CITY OF SANTA FE PROCUREMENT CHECKLIST

Contractor Name: Chalmers Ford

Procurement Title: Statewide Price Agreement #00-00000-20-00121

Procurement Method: State Price Agreement ☒ Cooperative ☐ Sole Source ☐ Other ☐

Exempt ☐ Request For Proposal (RFP) ☐ Invitation To Bid (ITB) ☐ Contract under 60K ☐ Contract over 60K ☐

Department Requesting Public Utilities Staff Name Lawrence Garcia, ESD Maintenance Manager

Procurement Requirements:

A procurement file shall be maintained for all contracts, regardless of the method of procurement. The procurement file shall contain the basis on which the award is made, all submitted bids, all evaluation materials, score sheets, quotations and all other documentation related to or prepared in conjunction with evaluation, negotiation, and the award process. The procurement shall contain a written determination from the Requesting Department, signed by the purchasing officer, setting forth the reasoning for the contract award decision before submitting to the Committees. .

REQUIRED DOCUMENTS FOR APPROVAL BY PURCHASING*

| YES | N/A | |
|-------------------------------------|-------------------------------------|---|
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | Approved Procurement Checklist (by Purchasing) |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | Memo addressed to City Manager (under 60K) Committees/City Council (over 60K) |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | State Price Agreement |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | RFP |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | Evaluation Committee Report |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | ITB |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | Bib Tab |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | Quotes (3 valid current quotes) |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | Cooperative Agreement |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | Sole Source Request and Determination Form |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | Contractors Exempt Letter |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | Purchasing Officers approval for exempt procurement |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | BAR |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | FIR |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | Executed Contract, Agreement or Amendment |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | Current Business Registration and CRS numbers on contract or agreement |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | Summary of Contracts and Agreements form |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | Certificate of Insurance |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | All documentation presented to Committees |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | Other: _____ |

Lawrence Garcia ESD Maintenance Manager 12/29/2020
 Department Rep Printed Name (attesting that all information included) Title Date


 Fran Dunaway (Jan 19, 2021 12:21 MST)

Purchasing Officer (attesting that all information is reviewed) Title Date

Include all other substantive documents and records of communication that pertain to the procurement and any resulting contract.

*



**State of New Mexico
General Services Department
REVISED
Statewide Price Agreement**

Awarded Vendor:
8 Awarded Vendors (See page 6-7)

Price Agreement Number: 00-00000-20-00121

Payment Terms: Net 30

F.O.B.: Destination

Delivery: As Requested

Ship To:
**All State of New Mexico agencies, commissions,
institutions, political subdivisions and local public
bodies allowed by law.**

Procurement Specialist: Amber Sanchez *ANS*

Telephone No.: 505-827-0554

Email: Amber.Sanchez2@state.nm.us

Invoice:
As requested

Title: Police Pursuit

Term: November 13, 2020 thru November 12, 2021

This Statewide Price Agreement is made subject to the "terms and conditions" as indicated on subsequent pages.

Accepted for the State of New Mexico

Valerie Paulk

Date: 12/9/2020

Mark Hayden, New Mexico State Purchasing Agent

x This price agreement was signed on behalf of the State Purchasing Agent.

State of New Mexico
General Services Department
Purchasing Division
Statewide Price Agreement #: 00-00000-20-00121

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Awarded Vendors:

(AA) 0000047770

**Albuquerque Motor Company
dba Melloy Dodge
9621 Coors Blvd NW
Albuquerque, NM 87114
(505) 239-2811**

Jcassell@melloydodge.com

Delivery: 90-180 Days

(AB) 0000049896

**Bob Turner's Ford Country
dba Power Ford
1101 Montano Rd NE
Albuquerque, NM 87107
(505) 449-1268**

Mbeltran@myforddealer.com

**Delivery: Albuquerque and Santa Fe
As requested**

(AC) 0000051541

**Don Chalmers Ford
dba MHQ of NM
2500 Rio Rancho Blvd SE
Rio Rancho, NM 87124
(505) 890-2153**

Tcullen@chalmersford.com

Delivery: 70-120 Days depending on Ford

(AD) 0000137865

**MCLL, Inc.
dba Melloy Chevrolet
377 Emilio Lopez Rd
Los Lunas, NM 87031
(505) 866-3005**

Randy@melloyfleet.com

**Delivery: Approx. 90-120 Days
(Chevy Tahoe production begins Feb. 2021)**

(AE) 0000062888

**Melloy Nissan
7707 Lomas Blvd
Albuquerque, NM 87110
(505) 265-8721**

Rbeavis@mellovnissan.com

Delivery: 12 to 14 weeks

State of New Mexico
General Services Department
Purchasing Division
Statewide Price Agreement #: 00-00000-20-00121

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Item 12: (AC) Chalmers Ford**Truck, Cab & Chassis, 17,500 GVWR Standard Cab, Dual Rear Wheels Four Wheel Drive****Engine:**

Shall have a minimum of three hundred and twenty (320) horsepower and six hundred and eighty (680) pound/feet of torque.

Wheel Base:

Cab to axle must be no less than sixty (60) inches.

Make Offered..... **FORD**

Model Offered..... **F550 REG CAB**

Engine Offered..... **6.7L DIESEL**

HP / Torque..... **330 / 825**

Base Price per Unit..... \$ **40,788.00**

Bid as Options:

| | | |
|---|---------|--------------------|
| A) Back-Up Camera - <u>FACTORY</u> | Add: | <u>\$575.00</u> |
| B) Cab to Axle, 84 Inches | Add: | <u>\$2,200.00</u> |
| C) Cab to Axle, 102 Inches | Add: | <u>\$2,800.00</u> |
| D) Cab to Axle, 120 Inches | Add: | <u>\$3,500.00</u> |
| E) Cab, Crew | Add: | <u>\$6,900.00</u> |
| F) Cab, Extended | Add: | <u>\$6,200.00</u> |
| G) Chrome Appearance Package <u>XL VALUE PKG.</u> | Add: | <u>\$595.00</u> |
| H) Dark Car Feature Delete | Deduct: | <u>N/A</u> |
| I) Dual Battery | Add: | <u>\$510.00</u> |
| J) Engine, Other: <u>7.3L V8 GAS</u> | Deduct: | <u>\$4,500.00</u> |
| K) Floor Covering, Carpet with Mats, Front Only | Add: | <u>\$325.00</u> |
| L) Floor Covering, Carpet with Mats, Front and Rear | Add: | <u>\$475.00</u> |
| M) Floor Covering, Rubber Mat Front and Rear | Add: | <u>\$325.00</u> |
| N) Four Re-Mappable Switches on Steering Wheel (Requires SYNC) | Add: | <u>N/A</u> |
| O) Four Re-Mappable Switches on Steering Wheel (Less SYNC) | Add: | <u>N/A</u> |
| P) Grill Guard | Add: | <u>\$1,750.00</u> |
| Q) Heavy Duty Payload Package, 19,500 lbs. GVWR | Add: | <u>\$3,000.00</u> |
| R) Interior Upgrade Package - <u>XLT</u> | Add: | <u>\$4,000.00</u> |
| S) Interior Upgrade Package - <u>LARIAT</u> | Add: | <u>\$10,900.00</u> |
| Light Bar, Roof Width, 15 LED, Mounting Location to be determined by User <u>AMBER ONLY</u> | Add: | <u>\$2,050.00</u> |
| U) Lockable Gas Cap and/or Door - <u>PLUG STYLE</u> | Add: | <u>\$50.00</u> |
| V) Locking Rear Differential | Add: | <u>\$590.00</u> |
| W) Mirrors, Trailer Tow, Power <u>102"WIDTH, HEATED</u> | Add: | <u>\$745.00</u> |
| X) Off Road Package - <u>SKID PLATES</u> | Add: | <u>\$300.00</u> |

State of New Mexico
General Services Department
Purchasing Division
Statewide Price Agreement #: 00-00000-20-00121

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Item 12 (AC) Options Continued:

| | | | |
|-----|---|---------|--------------------|
| Y) | Police Wiring Harness | Add: | <u>\$940.00</u> |
| Z) | Power Adjustable Pedals <u>REQ. LARIAT</u> | Add: | <u>\$10,900.00</u> |
| AA) | Power Outlet 110V | Add: | <u>\$375.00</u> |
| AB) | PTO Capability | Add: | <u>\$380.00</u> |
| AC) | Rear Sliding Window | Add: | <u>\$505.00</u> |
| AD) | Rear Window Defroster | Add: | <u>\$160.00</u> |
| AE) | Remote Keyless Entry and Starting (If Available) | Add: | <u>\$650.00</u> |
| AF) | Running Boards - <u>REG CAB PLATFORM</u> | Add: | <u>\$520.00</u> |
| AG) | Running Boards - <u>CREW CAB/ SUPERCAB</u> | Deduct: | <u>\$745.00</u> |
| AH) | Skid Plates | Add: | <u>\$190.00</u> |
| AI) | Special Service Package, Delete | Add: | <u>N/A</u> |
| AJ) | Spot Light - <u>HALOGEN</u> | Add: | <u>\$495.00</u> |
| AK) | Spot Light - <u>LED</u> | Add: | <u>\$695.00</u> |
| AL) | Spot Light - <u>ARGES</u> | Add: | <u>\$995.00</u> |
| AM) | Tires, Other: <u>MAX TRAC TIRES X6</u> | Deduct: | <u>\$850.00</u> |
| AN) | Trailer Back-Up Assist | Add: | <u>N/A</u> |
| AO) | Trailer Brakes | Add: | <u>\$460.00</u> |
| AP) | Trailer Tow Package, Less Trailer Brakes | Add: | <u>\$995.00</u> |
| AQ) | Two Wheel Drive In Lieu of Four | Deduct: | <u>\$1,500.00</u> |
| AR) | Winch, Electric, 12,000 lbs. Capacity | Add: | <u>\$2,650.00</u> |
| AS) | Window Tint, Darker than MFG Standard | Add: | <u>\$395.00</u> |
| AT) | Light Bar, Roof Width, 15 Led Mounting Location TBD By User- All Amber W/ Flood Capability | Add: | <u>\$2,175.00</u> |
| AU) | Light Bar, Roof Width, Multifunction, Mounting Location TBD By User- Red, White, Blue Combo | Add: | <u>\$2,300.00</u> |
| AV) | Engine Block Heater | Add: | <u>\$190.00</u> |
| AW) | Snow Plow Prep Package | Add: | <u>\$450.00</u> |
| AX) | Rear View Camera and Prep kit | Add: | <u>\$575.00</u> |
| AY) | Remote Start | Add: | <u>\$650.00</u> |
| AZ) | Privacy Glass - Factory #924 | Add: | <u>\$155.00</u> |
| BA) | Navigation System | Add: | <u>\$770.00</u> |
| BB) | Extra Key- with FOB | Add: | <u>\$395.00</u> |
| BC) | Extra Key- without FOB | Add: | <u>\$155.00</u> |
| BD) | 5 year / 75000 Powertrain Extended Warranty | Add: | <u>\$2,695.00</u> |
| BE) | 5 year/ 100,000 mile Extended Warranty | Add: | <u>\$3,985.00</u> |
| BF) | Grill Guard If Available No Front Sensors Or Cameras | Add: | <u>\$1,750.00</u> |
| BG) | Spot Light | Add: | <u>\$495.00</u> |
| BH) | Clearance Lights - Roof | Add: | <u>\$360.00</u> |
| BI) | Engine Block Heater | Add: | <u>\$120.00</u> |

State of New Mexico
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Item 12 (AC) Options Continued:

| | | | |
|-----|---|------|--------------------|
| BJ) | Up litter Switches (6) | Add: | <u>\$195.00</u> |
| BK) | Skid Plates | Add: | <u>\$190.00</u> |
| BL) | Snow Plow Prep Package | Add: | <u>\$350.00</u> |
| BM) | Tow Command Factory Brake Controller | Add: | <u>\$460.00</u> |
| BN) | Power Slider | Add: | <u>\$495.00</u> |
| BO) | Remote Start System - Factory | Add: | <u>\$350.00</u> |
| BP) | Remote Start System - Local | Add: | <u>\$650.00</u> |
| BQ) | Splash Guards - Front | Add: | <u>\$160.00</u> |
| BR) | CHMSL Camera - #873 | Add: | <u>\$265.00</u> |
| BS) | Outlet 110V/400W | Add: | <u>\$275.00</u> |
| BT) | Perimeter Lighting | Add: | <u>\$1,295.00</u> |
| BU) | Trailer Brake Controller | Add: | <u>\$460.00</u> |
| BV) | Trailer Tow Package, Less Brake Controller | Add: | <u>\$995.00</u> |
| BW) | Winch, Electric, 12,000 Lbs. Capacity | Add: | <u>\$2,650.00</u> |
| BX) | Back-Up Camera - Aftermarket | Add: | <u>\$1,450.00</u> |
| BY) | 9' Utility body DRW | Add: | <u>\$8,125.00</u> |
| BZ) | 11' Utility body DRW | Add: | <u>\$10,375.00</u> |
| CA) | 60" CA: Bed cover, telescoping lockable utility UB | Add: | <u>\$1,975.00</u> |
| CB) | 84" CA: Bed cover, telescoping lockable utility UB | Add: | <u>\$2,920.00</u> |
| CC) | Headache rack for utility body | Add: | <u>\$975.00</u> |
| CD) | Bed liner: Utility body, spray-on (black only) | Add: | <u>\$850.00</u> |
| CE) | LED Compartment Lights Utility Body | Add: | <u>\$1,250.00</u> |
| CF) | Bottle Compartment, Low profile curbside or street side on crane utility body | Add: | <u>\$790.00</u> |
| CG) | Raised bottle compartment drivers or passenger side w/ holders | Add: | <u>\$1,975.00</u> |
| CH) | Mechanics Drawer Unit In Front Compartment | Add: | <u>\$2,985.00</u> |
| CI) | Internal bar locking system for utility body | Add: | <u>\$1,150.00</u> |
| CJ) | 60" CA SRW: Platform body with 1/8 inch tread plate and recessed lights | Add: | <u>\$3,455.00</u> |
| CK) | 60" CA DRW : Platform body with 1/8 inch tread plate and recessed lights | Add: | <u>\$3,455.00</u> |
| CL) | 60" CA: Platform body with 1/8 inch tread plate underbody hoist and recessed lights | Add: | <u>\$11,424.00</u> |
| CM) | 84" CA: Platform body with 1/8" tread plate & recessed lights | Add: | <u>\$3,325.00</u> |
| CN) | 84" CA: Platform body with 1/8" tread plate, underbody hoist & recessed lights | Add: | <u>\$11,410.00</u> |
| CO) | 120" CA: Platform body with 1/8" tread plate & recessed lights | Add: | <u>\$5,575.00</u> |
| CP) | 120" CA: Platform body with 1/8" tread plate, underbody hoist & recessed lights | Add: | <u>\$13,350.00</u> |

State of New Mexico
General Services Department
Purchasing Division
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Item 12 (AC) Options Continued:

| | | | |
|-----|--|------|--------------------|
| CQ) | 60" CA: Stake sides for platform body | Add: | <u>\$2,720.00</u> |
| CR) | 84" CA: Stake sides for platform body | Add: | <u>\$2,975.00</u> |
| CS) | 120" CA: Stake sides for platform body | Add: | <u>\$3,650.00</u> |
| CT) | Toolbox: 18" x 18" x 24" locking, installed under platform body (curbside) | Add: | <u>\$675.00</u> |
| CU) | Headboard for platform bodies 56",60",84"CA | Add: | <u>\$985.00</u> |
| CV) | Headboard for platform bodies 120 CA | Add: | <u>\$1,785.00</u> |
| | Gooseneck Hitch, 26,000 Lbs. With 7-Way Plug must take headboard | | |
| CW) | option with platform | Add: | <u>\$1,640.00</u> |
| CX) | Overhead material rack, 1700 lb. | Add: | <u>\$1,250.00</u> |
| | Bumper: Replace front bumper with winch mount and grill guard & SK | | |
| CY) | winch | Add: | <u>\$3,200.00</u> |
| | Bumper: Replace front bumper with winch mount and grill guard & 12K | | |
| CZ) | winch | Add: | <u>\$4,070.00</u> |
| | Compressor, Ingersoll Rand (TA30) or equal 24 CFM 12.5 HP, 175PSI, | | |
| DA) | gas, w/electric start. air hose and reel | Add: | <u>\$4,790.00</u> |
| | Welder, 225 Amp, gas. With 10' of 2.0 lead with stinger, ground clamp. | | |
| DB) | "Lincoln" (Ranger250) or equal | Add: | <u>\$6,550.00</u> |
| | Crane: 4,000 lbs. capacity electric/hydraulic with dual, pull-out manual | | |
| | crank down outriggers, power rotation, power boom elevation, power | | |
| | extension from 8' to 12' manual extension from 12' to 16' for service body | | |
| DC) | or platform (with rear crane-side spring assist, if needed) | Add: | <u>\$22,250.00</u> |
| | Tire mount: Full size spare, in-bed with #3 master pad lock (agency will | | |
| DD) | specify install location) | Add: | <u>\$350.00</u> |
| DE) | Snow Plow 8'6" for DRW (snow plow prep package required) | Add: | <u>\$8,500.00</u> |
| DF) | 8ft 1.5yd Salt Spreader For 3/4 Ton+ | Add: | <u>\$8,050.00</u> |
| DG) | 8ft 2.25 Yd. Salt Spreader For 1 TON DRW+ | Add: | <u>\$8,850.00</u> |
| DH) | 2.5 Cubic Yard Dump With Utility Body | Add: | <u>\$24,650.00</u> |
| DI) | Dump Body 2-3 Cubic Yard | Add: | <u>\$12,525.00</u> |
| DJ) | Dump Body 3-4 Cubic Yard | Add: | <u>\$12,730.00</u> |
| | Automatic transmission PTO Hydraulic Pump in lieu of standard | | |
| DK) | hydraulics | Add: | <u>\$4,025.00</u> |
| DL) | Double acting Hydraulic Hoist | Add: | <u>\$150.00</u> |
| DM) | Dual fold down sides | Add: | <u>\$1,150.00</u> |
| DN) | Lift Gate: 1600 lb. double acting tail gate | Add: | <u>\$4,675.00</u> |
| DO) | Eleven foot length for cab and chassis with 84" CA | Add: | <u>\$750.00</u> |
| DP) | 1300 Lb. Capacity 38" Platform Service Body Lift gate | Add: | <u>\$3,500.00</u> |
| DQ) | 1500 Lb. Capacity | Add: | <u>\$560.00</u> |
| DR) | 1,600 Lbs. 35" Platform Lift gate For Platform Body | Add: | <u>\$3,850.00</u> |
| DS) | Relocate Backup Camera/Sensors To Lift Gate | Add: | <u>\$300.00</u> |
| DT) | Bumper Notching Utility Body | Add: | <u>\$229.00</u> |

State of New Mexico
General Services Department
Purchasing Division
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Item 12 (AC) Options Continued:

| | | | |
|-----|---|---------|---------------------|
| DU) | 41ft Bucket No Jib | Add: | <u>\$76,000.00</u> |
| DV) | 41ft Bucket With Jib | Add: | <u>\$105,000.00</u> |
| DW) | Swab Body With A/C & Heat | Add: | <u>\$30,000.00</u> |
| DX) | Swab Body | Add: | <u>\$26,600.00</u> |
| DY) | Jackson Creek Slip In Unit For Animal Control | Add: | <u>\$13,500.00</u> |
| DZ) | 2000 Watt Inverter W/Batteries | Add: | <u>\$2,150.00</u> |
| EA) | 2000 Watt Inverter | Add: | <u>\$1,650.00</u> |
| EB) | 2000 Watt Inverter W/Batteries And Receptacle At Rear | Add: | <u>\$3,150.00</u> |
| EC) | Mileage Charge for Delivery | Add: | <u>\$2.00/mile</u> |
| ED) | Door Decals Graphics Package (Front Doors) | Add: | <u>\$850.00</u> |
| EE) | Headlight/Taillight Flashers | Add: | <u>\$950.00</u> |
| EF) | GVWR Option - to 16,000 | Deduct: | <u>\$450.00</u> |
| EG) | GVWR Option - to 14,500 | Deduct: | <u>\$550.00</u> |
| EH) | GVWR Option - to 10,900 | Deduct: | <u>\$2,000.00</u> |
| EI) | GVWR Option - to 9,900 | Deduct: | <u>\$2,440.00</u> |
| EJ) | Perimeter Emergency Lighting, 2-front, 2-rear | Add: | <u>\$1,090.00</u> |



2500 Rio Rancho Blvd
Rio Rancho, NM 87124

(505) 554-6447

PROPOSAL

QUOTE TO: **City of Santa Fe**
Lawrence Garcia
Environmental Services Division
505.955.2241

QUOTE NUMBER 113020-5
QUOTE DATE November 30, 2020
MEMBER PO #
CES PO#
TERMS Due on Receipt
SALES REP Mike Michnuk
SHIPPED VIA Pick UP
F.O.B. Dealership
PREPAID or COLLECT

SHIPPED TO:

| QUANTITY | DESCRIPTION | UNIT PRICE | AMOUNT |
|----------|---|------------|-----------------|
| | New Mexico State Price Agreement Number: 00-00000-20-00121 | | |
| 1 | Item #10 Truck, 11,000 GVWR, Cab & Chassis, Dual rear Wheels Ford F350 6.2L Gas 60" CA | 27,079.00 | \$27,079.00 |
| | Item #10 Options: | | |
| 1 | A: Back up Camera | 575.00 | \$575.00 |
| 1 | D: Floor Covering Rubber Mat | 325.00 | \$325.00 |
| 1 | M: Light Bar, Roof Width 15 LED Amber | 2,050.00 | \$2,050.00 |
| 1 | O: Locking Rear Differential (Limited Slip) | 590.00 | 590.00 |
| 1 | P: Mirrors: Power, Tow, Trailer, | 845.00 | 845.00 |
| 1 | U: PTO capability for automatic transmissions | 380.00 | 380.00 |
| 1 | X: Remote Keyless Entry | 650.00 | 650.00 |
| 1 | Y: Running Boards | 520.00 | 520.00 |
| 1 | Z: Skid Plates | 190.00 | 190.00 |
| 1 | Perimeter Lighting (2 Front 2 Rear) | 1,250.00 | 1,250.00 |
| 1 | 5yr 100k Powertrain Extended Warranty | 2,745.00 | 2,745.00 |
| | Needs to be ordered | | |
| | | SUBTOTAL | 37,199.00 |
| | | TAX | 0.00 |
| | | FREIGHT | |
| | | | \$37,199.00 |
| | | | PAY THIS AMOUNT |

Proposal Valid for 30 Days

DIRECT ALL INQUIRIES TO:
Mike Michnuk
(505) 554-6447

email: mmichnuk@chalmersford.com

State of New Mexico
General Services Department
Purchasing Division
Statewide Price Agreement #: 00-00000-20-00121

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Item 10: (AC) Chalmers Ford**Truck, Cab & Chassis, 11,000 GVWR Standard Cab, Dual Rear Wheels Four Wheel Drive****Engine:**

Shall have a minimum of three hundred and fifty (350) horsepower and three hundred and eighty (380) pound/feet of torque.

Wheel Base:

Cab to axle must be no less than sixty (60) inches.

Make Offered..... **FORD**

Model Offered..... **F350 DRW CHASSIS F3F**

Engine Offered..... **6.2L**

HP / Torque..... **385 / 430**

Base Price per Unit..... \$ **27,079.00**

Bid as Options:

| | | |
|---|------|--------------------|
| A) Back-Up Camera #872 | Add: | <u>\$575.00</u> |
| B) Cab to Axle, 84 Inches | Add: | <u>\$1,200.00</u> |
| C) Cab, Crew | Add: | <u>\$5,443.00</u> |
| D) Cab, Extended | Add: | <u>\$3,819.00</u> |
| E) Chrome Appearance Package - <u>XL DÉCOR PKG.</u> | Add: | <u>\$420.00</u> |
| F) Dual Battery | Add: | <u>\$360.00</u> |
| G) Floor Covering, Carpet with Mats, Front Only | Add: | <u>\$325.00</u> |
| H) Floor Covering, Carpet with Mats, Front and Rear | Add: | <u>\$475.00</u> |
| I) Floor Covering, Rubber Mat Front and Rear | Add: | <u>\$325.00</u> |
| J) Four Re-Mappable Switches on Steering Wheel (Requires SYNC) | Add: | <u>N/A</u> |
| K) Four Re-Mappable Switches on Steering Wheel (Less SYNC) | Add: | <u>N/A</u> |
| L) Grill Guard | Add: | <u>\$1,750.00</u> |
| M) Heavy Duty Payload Package - <u>Suspension PKG. 67X, 674</u> | Add: | <u>\$650.00</u> |
| N) Interior Upgrade Package - <u>XLT PKG.</u> | Add: | <u>\$3,800.00</u> |
| Light Bar, Roof Width, 15 LED, Mounting Location to be determined by User - | | |
| O) <u>AMBER ONLY</u> | Add: | <u>\$2,050.00</u> |
| P) Lockable Gas Cap and/or Door - <u>PLUG STYLE</u> | Add: | <u>\$50.00</u> |
| Q) Locking Rear Differential | Add: | <u>\$5,909.00</u> |
| R) Mirrors, Trailer Tow, Power - <u>54L- 102"W (manual telescoping)</u> | Add: | <u>\$845.00</u> |
| S) Off Road Package | Add: | <u>N/A</u> |
| T) Police Wiring Harness | Add: | <u>\$940.00</u> |
| U) Power Adjustable Pedals - <u>REQ. LARIAT</u> | Add: | <u>\$11,200.00</u> |
| V) Power Outlet 110V | Add: | <u>\$375.00</u> |
| W) PTO Capability - <u>TRANSMISSION #62R</u> | Add: | <u>\$380.00</u> |
| X) Rear Sliding Window | Add: | <u>\$505.00</u> |

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Item 10 (AC) Options Continued:

| | | | |
|-----|---|---------|--------------------|
| Y) | Rear Window Defroster | Add: | <u>\$160.00</u> |
| Z) | Remote Keyless Entry and Starting (If Available) | Add: | <u>\$650.00</u> |
| AA) | Running Boards - <u>REG CAB PLATFORM</u> | Add: | <u>\$520.00</u> |
| | Running Boards - <u>SUPERCAB/ CREW CAB</u> | Add: | <u>\$745.00</u> |
| AB) | Skid Plates | Add: | <u>\$190.00</u> |
| AC) | Spot Light - <u>HALOGEN</u> | Add: | <u>\$495.00</u> |
| | Spot Light - <u>LED</u> | Add: | <u>\$695.00</u> |
| | Spot Light - <u>ARGES</u> | Add: | <u>\$995.00</u> |
| AD) | Trailer Back-Up Assist | Add: | <u>N/A</u> |
| AE) | Trailer Brakes | Add: | <u>\$460.00</u> |
| AF) | Trailer Tow Package, Less Trailer Brakes | Add: | <u>\$245.00</u> |
| AG) | Winch, Electric, 12,000 lbs. Capacity | Add: | <u>\$3,385.00</u> |
| AH) | Window Tint, Darker than MFG Standard | Add: | <u>\$395.00</u> |
| AI) | Dark Car Feature Delete | Deduct: | <u>N/A</u> |
| AJ) | Special Service Package, Delete | Deduct: | <u>N/A</u> |
| AK) | Two Wheel Drive In Lieu of Four | Deduct: | <u>\$1,200.00</u> |
| AL) | Engine, Other: <u>6.7L DIESEL</u> | Add: | <u>\$11,995.00</u> |
| | Engine, Other: <u>7.3L GAS</u> | Add: | <u>\$3,705.00</u> |
| AM) | Tires, Other: <u>FACTORY GRADED (6)</u> | Add: | <u>\$850.00</u> |
| | Tires, Other: <u>AFTERMARKET (6)</u> | Add: | <u>\$2,690.00</u> |
| | Light Bar, Roof Width, 15 Led Mounting Location TBD By User All Amber | | |
| AN) | W/ Flood Capability | Add: | <u>\$2,175.00</u> |
| | Light Bar, Roof Width, Multifunction, Mounting Location TBD By User- | | |
| AO) | Red, White, Blue Combo | Add: | <u>\$2,300.00</u> |
| AP) | Engine Block Heater | Add: | <u>\$190.00</u> |
| AQ) | Snow Plow Prep Package | Add: | <u>\$450.00</u> |
| AR) | Rear View Camera and Prep kit | Add: | <u>\$575.00</u> |
| AS) | Remote Start | Add: | <u>\$650.00</u> |
| AT) | Privacy Glass - Factory #924 | Add: | <u>\$155.00</u> |
| AU) | Navigation System | Add: | <u>\$770.00</u> |
| AV) | Extra Key - with FOB | Add: | <u>\$395.00</u> |
| AW) | Extra Key - without FOB | Add: | <u>\$155.00</u> |
| AX) | 5 year I 75000 Powertrain Extended Warranty | Add: | <u>\$2,695.00</u> |
| AY) | 5 year I 100,000 mile Extended Warranty | Add: | <u>\$3,985.00</u> |
| AZ) | Grill Guard If Available No Front Sensors Or Cameras | Add: | <u>\$1,750.00</u> |
| BA) | Spot Light | Add: | <u>\$495.00</u> |
| BB) | Clearance Lights - Roof | Add: | <u>\$360.00</u> |
| BC) | Engine Block Heater | Add: | <u>\$120.00</u> |
| BD) | <u>Up litter Switches (6)</u> | Add: | <u>\$195.00</u> |

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Item 10 (AC) Options Continued:

| | | | |
|-----|---|---------|--------------------|
| BE) | Skid Plates | Add: | <u>\$190.00</u> |
| BF) | Snow Plow Prep Package | Add: | <u>\$350.00</u> |
| BG) | Tow Command Factory Brake Controller | Add: | <u>\$460.00</u> |
| BH) | Power Slider | Add: | <u>\$495.00</u> |
| BI) | Remote Start System - Factory | Add: | <u>\$350.00</u> |
| BJ) | Remote Start System - Local | Add: | <u>\$650.00</u> |
| BK) | Splash Guards - Front | Add: | <u>\$160.00</u> |
| BL) | CHMSL Camera - #873 | Add: | <u>\$265.00</u> |
| BM) | Outlet 110V/400W | Add: | <u>\$275.00</u> |
| BN) | Perimeter Lighting | Add: | <u>\$1,295.00</u> |
| BO) | Trailer Brake Controller | Add: | <u>\$460.00</u> |
| BP) | Trailer Tow Package, Less Brake Controller | Add: | <u>\$995.00</u> |
| BQ) | Winch, Electric, 12,000 Lbs. Capacity | Add: | <u>\$2,650.00</u> |
| BR) | Back-Up Camera - Aftermarket | Add: | <u>\$1,450.00</u> |
| BS) | Navigation System | Add: | <u>\$770.00</u> |
| BT) | Spot Light (Sedans And SUV) | Add: | <u>\$625.00</u> |
| BU) | Single Rear Wheel Option - Convert To SRW | Deduct: | <u>\$800.00</u> |
| BV) | Heavy Duty Louvered Headache Rack | Add: | <u>\$690.00</u> |
| BW) | Bed Side Cargo Box Per Side | Add: | <u>\$950.00</u> |
| BX) | Spot Light- Halogen | Add: | <u>\$495.00</u> |
| BY) | Trailer Brake Controller | Add: | <u>\$460.00</u> |
| BZ) | Trailer Tow Package, Less Brake Controller | Add: | <u>\$995.00</u> |
| CA) | Back-Up Camera - Aftermarket | Add: | <u>\$1,450.00</u> |
| CB) | 9' Utility Body DRW | Add: | <u>\$8,125.00</u> |
| CC) | 11' Utility Body DRW | Add: | <u>\$10,375.00</u> |
| CD) | 60" CA: Bed Cover, Telescoping Lockable Utility UB | Add: | <u>\$1,975.00</u> |
| CE) | 84" CA: Bed Cover, Telescoping Lockable Utility UB | Add: | <u>\$2,920.00</u> |
| CF) | Headache Rack For Utility Body | Add: | <u>\$975.00</u> |
| CG) | Bed Liner: Utility Body, Spray-On (Black Only) | Add: | |
| CH) | Led Compartment Lights Utility Body | Add: | <u>\$1,250.00</u> |
| CI) | Bottle Compartment, Low profile curbside or street side on crane utility body | Add: | <u>\$790.00</u> |
| CJ) | Raised bottle compartment drivers or passenger side w/ holders | Add: | <u>\$1,975.00</u> |
| CK) | Mechanics Drawer Unit In Front Compartment | Add: | <u>\$2,985.00</u> |
| CL) | Internal bar locking system for utility body | Add: | <u>\$1,150.00</u> |
| CM) | 60" CA SRW: Platform body with 1/8 inch tread plate and recessed lights | Add: | <u>\$3,455.00</u> |
| CN) | 60" CA DRW : Platform body with 1/8 inch tread plate and recessed lights | Add: | <u>\$3,455.00</u> |
| CO) | 60" CA: Platform body with 1/8 inch tread plate underbody hoist and recessed lights | Add: | <u>\$11,424.00</u> |

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Item 10 (AC) Options Continued:

| | | | |
|-----|---|------|--------------------|
| CP) | 84" CA: Platform body with 1/8" tread plate & recessed lights | Add: | <u>\$3,325.00</u> |
| CQ) | 84" CA: Platform body with 1/8" tread plate, underbody hoist & recessed lights | Add: | <u>\$11,410.00</u> |
| CR) | 120" CA: Platform body with 1/8" tread plate & recessed lights | Add: | <u>\$5,575.00</u> |
| CS) | 120" CA: Platform body with 1/8" tread plate, underbody hoist & recessed lights | Add: | <u>\$13,350.00</u> |
| CT) | 60" CA: Stake sides for platform body | Add: | <u>\$2,720.00</u> |
| CU) | 84" CA: Stake sides for platform body | Add: | <u>\$2,975.00</u> |
| CV) | 120" CA: Stake sides for platform body | Add: | <u>\$3,650.00</u> |
| CW) | Toolbox: 18" x 18" x 24" locking, installed under platform body (curbside) | Add: | <u>\$675.00</u> |
| CX) | Headboard for platform bodies 56", 60", 84" CA | Add: | <u>\$985.00</u> |
| CY) | Headboard for platform bodies 120 CA | Add: | <u>\$1,785.00</u> |
| CZ) | Gooseneck Hitch, 26,000 Lbs. With 7-Way Plug must take headboard option with platform | Add: | <u>\$1,640.00</u> |
| DA) | Overhead material rack, 1700 lb. | Add: | <u>\$1,250.00</u> |
| DB) | Bumper: Replace front bumper with winch mount and grill guard & SK winch | Add: | <u>\$3,200.00</u> |
| DC) | bumper: Replace front bumper with winch mount and grill guard & 12K winch | Add: | <u>\$4,070.00</u> |
| DD) | Compressor, Ingersoll Rand (TA30) or equal 24 CFM 12.5 HP, 175PSI, gas, w/electric start. air hose and reel | Add: | <u>\$4,790.00</u> |
| DE) | Welder, 225 Amp, gas. With 10' of 2.0 lead with stinger, ground clamp. "Lincoln" (Ranger250) or equal | Add: | <u>\$6,550.00</u> |
| DF) | Crane: 4,000 lbs. capacity electric/hydraulic with dual, pull-out manual crank down outriggers, power rotation, power boom elevation, power extension from 8' to 121' manual extension from 12' to 16' for service body or platform (with rear crane-side spring assist, if needed) | Add: | <u>\$22,250.00</u> |
| DG) | Tire mount: Full size spare, in-bed with #3 master pad lock (agency will specify install location) | Add: | <u>\$350.00</u> |
| DH) | 8ft 1.5yd Salt Spreader For 3/4 Ton+ | Add: | <u>\$8,050.00</u> |
| DI) | 8ft 2.25 Yd. Salt Spreader For 1 TON DRW+ | Add: | <u>\$8,850.00</u> |
| DJ) | Perimeter Emergency Lighting, 2-Front, 2-Rear | Add: | <u>\$1,090.00</u> |
| DK) | 2.5 Cubic Yard Dump With Utility Body | Add: | <u>\$24,650.00</u> |
| DL) | Dump Body 2-3 Cubic Yard | Add: | <u>\$12,525.00</u> |
| DM) | Automatic transmission PTO Hydraulic Pump in lieu of standard hydraulics | Add: | <u>\$4,025.00</u> |
| DN) | Double acting Hydraulic Hoist | Add: | <u>\$150.00</u> |
| DO) | Dual fold down sides | Add: | <u>\$1,150.00</u> |
| DP) | Lift Gate: 1600 lb. double acting tail gate | Add: | <u>\$4,675.00</u> |
| DQ) | Eleven foot length for cab and chassis with 84" CA | Add: | <u>\$750.00</u> |
| DR) | 1300 Lb. Capacity 38" Platform Service Body Lift gate | Add: | <u>\$3,500.00</u> |

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Item 10 (AC) Options Continued:

| | | | |
|-----|---|---------|--------------------|
| DS) | 1500 Lb. Capacity | Add: | <u>\$560.00</u> |
| DT) | 1,600 Lbs. 35" Platform Lift gate For Platform Body | Add: | <u>\$3,850.00</u> |
| DJ) | Relocate Backup Camera/Sensors To Lift Gate | Add: | <u>\$300.00</u> |
| DV) | Bumper Notching Utility Body | Add: | <u>\$229.00</u> |
| DW) | Mileage Charge For Delivery | Add: | <u>\$2.00/mile</u> |
| DX) | Extra Key - with FOB | Add: | <u>\$295.00</u> |
| DY) | Extra Key - without FOB | Add: | <u>\$155.00</u> |
| DZ) | 5 year/ 75000 Powertrain Extended Warranty | Add: | <u>\$2,695.00</u> |
| EA) | 5 year/ 100,000 mile Extended Warranty | Add: | <u>\$3,985.00</u> |
| EB) | Door Decals Graphics Package (Front Doors) | Add: | <u>\$850.00</u> |
| EC) | Headlight/Ta/light Flashers | Add: | <u>\$950.00</u> |
| ED) | GVWR Option -To 16,000 - Inc. 6.7L Diesel | Add: | <u>\$14,500.00</u> |
| EE) | GVWR Option - To 14,500 - Inc. 6.7L Diesel | Add: | <u>\$14,000.00</u> |
| EF) | GVWR Option - To 10,900 | Deduct: | <u>\$2,000.00</u> |
| EG) | GVWR Option - To 9,900 | Deduct: | <u>\$2,440.00</u> |
| EH) | 56CA Option | Add: | <u>\$3,500.00</u> |

**MCT, Inc.**7451 Pan American Freeway NE
Albuquerque, NM 87109Phone (505) 345-8651
Fax (505) 345-2597
E-Mail mctindustries@mct-ind.com**Sales Quote****11632****Quoted 11/5/2020****Bill To**CITY OF SANTA FE
P.O. BOX 909
SANTA FE, NEW MEXICO 87504-0909**Ship To**CITY OF SANTA FE
P.O. BOX 909
SANTA FE, NEW MEXICO**Contact**LAWRENCE GARCIA
505-470-7201

| Purchase Order | Ship Via | FOB | Reference | Entered By | Sales rep | Terms |
|----------------|----------|-----|-----------|------------|--------------|--------|
| | | | | TMM | 1/30/2020 FM | Net 30 |

| Product | Description | Ordered | Price | Amount |
|-------------------------|---|---------|----------|------------|
| LABOR | LABOR SERVICE QUOTE REMOVE CONTAINER CARRIER FROM OLD TRUCK INSTALL ON NEW F350 WHT 60' CA INSTALL NEW PTO, USE EXISTING PUMP AND TANK CHANGE HYDRAULIC OIL AND FILTER CUT OFF HAND CONTROLS AT REAR REPAIR PARTS ON CARRIER CLEAN AND PAINT, REINSTALL | 40.00 | 95.00 | \$3,800.00 |
| MISC PARTS AND SUPPLIES | TAX ON LABOR ONLY | 1.00 | 1,200.00 | \$1,200.00 |

Sub-total \$5,000.00**Sales tax** \$299.25**Quote Good for 30 Days** **Total** \$5,299.25










ESD Truck BAR & Purchase 1-21ms

Final Audit Report

2021-01-09

| | |
|-----------------|--|
| Created: | 2021-01-06 |
| By: | Manuel Sanchez (mnsanchez@ci.santa-fe.nm.us) |
| Status: | Signed |
| Transaction ID: | CBJCHBCAABADwb1L1r-6ttOdWfo30F3RJ0SjQAh6sPN |

"ESD Truck BAR & Purchase 1-21ms" History

-  Document created by Manuel Sanchez (mnsanchez@ci.santa-fe.nm.us)
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2021-01-07 - 11:36:51 PM GMT- IP address: 104.47.65.254
-  Email viewed by Shirlene Sitton (sesitton@santafenm.gov)
2021-01-08 - 8:59:20 PM GMT- IP address: 63.232.20.2
-  Document e-signed by Shirlene Sitton (sesitton@santafenm.gov)
Signature Date: 2021-01-08 - 9:49:30 PM GMT - Time Source: server- IP address: 63.232.20.2
-  Document emailed to Shannon Jones (swjones@ci.santa-fe.nm.us) for signature
2021-01-08 - 9:49:32 PM GMT
-  Email viewed by Shannon Jones (swjones@ci.santa-fe.nm.us)
2021-01-09 - 0:25:23 AM GMT- IP address: 174.28.187.68
-  Document e-signed by Shannon Jones (swjones@ci.santa-fe.nm.us)
Signature Date: 2021-01-09 - 0:25:34 AM GMT - Time Source: server- IP address: 174.28.187.68
-  Agreement completed.
2021-01-09 - 0:25:34 AM GMT



POWERED BY
Adobe Sign

Signature: Alexis Lotero
Alexis Lotero (Jan 19, 2021 12:07 MST)

Email: aclotero@santafenm.gov











GB PUD-ESD PROCURE TRUCKS & FRONT LOADER

Final Audit Report

2021-01-19

| | |
|-----------------|--|
| Created: | 2021-01-11 |
| By: | Jimmy Tapia (jptapia@ci.santa-fe.nm.us) |
| Status: | Signed |
| Transaction ID: | CBJCHBCAABAASncW1bqsxqnCBa-36v2GxSZmM8dAMSUa |

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Signature Date: 2021-01-19 - 7:07:01 PM GMT - Time Source: server- IP address: 63.232.20.2
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-  Email viewed by Fran Dunaway (fadunaway@santafenm.gov)
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Signature Date: 2021-01-19 - 7:21:24 PM GMT - Time Source: server- IP address: 63.232.20.2



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