



City of Santa Fe, New Mexico

Memorandum



DATE: February 8, 2021

TO: Governing Body
Finance Committee
Public Utilities/Public Works Committee

VIA: Jarel LaPan Hill, City Manager
Mary McCoy, Finance Department Director
Fran Dunaway, Chief Procurement Officer
Shannon Jones, Public Utilities Director

Shannon Jones
Shannon Jones (Jan 8, 2021 17:25 MST)

FROM: Shirlene Sitton, Environmental Services Division Director *Shirlene Sitton*
Shirlene Sitton (Jan 8, 2021 14:49 MST)

ITEM AND ISSUE:

Request for the Approval of a budget increase for the purchase of four collection vehicles, in the Total Amount of \$945,329; Rush Truck Center, & Bruckner's Truck Sales via the Cooperative Education Services and Chalmers Ford via the Statewide Price Agreement; Shirlene E. Sitton, ESD Division Director, (sesitton@santafenm.gov)

BACKGROUND AND SUMMARY:

Solid Waste collection vehicles have a useful life of seven to ten years. The Environmental Services Division (ESD) has implemented a regular yearly truck replacement schedule, averaging six vehicles per year. Two small and six large sized collection trucks were included for replacement in the approved budget for FY20. However, due to the pandemic, ESD was not able to replace any collection units in FY20. We were approved funding for two large vehicles in FY21, those are addressed separately, but they will replace two of the eight vehicles from last year's budget. With this request, we are asking to increase our FY21 budget to accommodate three more of the urgently needed vehicles that had been slated for replacement last year; and for one fleet addition for residential recycling.

The requested special collection vehicle replacement services our senior and special collections routes, and is used to access tight areas which are unable to be serviced by the larger trucks. It replaces a 2012 model that was damaged in a hit and run and will be too costly to effectively repair. The container delivery truck is a replacement for a 1996 model past its useful life. The front-load vehicle replaces a 2013 Peterbilt that was involved in a truck fire caused by a "hot load," and is beyond repair.

New Vehicle	Replacement/Addition	Replacement Unit	Purchase Cost
Chalmers Ford/Statewide Price Agreement #20-00121 F550 6.7L Diesel	Replacement	Asset #54458, 2012 Dodge Ram 550 4X4	\$119,954
Chalmers Ford/Statewide Price Agreement #20-00121 Container Delivery Cab & Chassis F350 6.2 L Gas	Replacement	Asset #25184, 1996 Chevrolet Cab & Chassis	\$37,199
MCT Remove and Replace Container Delivery Body			\$5,299.25
Autocar/Heil Front loader	Replacement	Asset #54615 2013 Peterbilt	\$410,886

Additionally, ESD needs to increase our residential recycling collection fleet. Santa Fe has over 34,000 residential trash and recycling customers, each collected once per week. The residential trash section consists of nine daily routes, each route has approximately 755 houses. Trash has about a 97-100% set-out rate (everyone sets their trash out every week). So each trash driver collects over 700 homes per day. The recycling section has only 5 routes, with an average of 1,360 houses per route. This is because 50% of households set out recycling carts out on any given day when the routes were created. Therefore, the recycling routes were designed to include more homes but each driver collected from about half the homes on the route; about 680 homes per day. Set-out rates have changed dramatically during the pandemic. With more people staying at home, and with a major shift toward online shopping, we are seeing recycling set-out rates in the range of 80% or more; this means that recycling collection drivers are servicing upwards of 1,088 houses per daily route. Servicing this many stops requires the drivers to operate the trucks faster to complete the route in the time allotted. More, the trucks fill up an average of one more time per route, and they have to squeeze in an extra trip to the transfer station to empty the truck. This can lead to driver fatigue, unsafe work practices, additional wear on the equipment and more frequent spills or damages to carts.

We know we have many people that did not recycle regularly, or at all, that are now participating in residential recycling. We also see evidence of a permanent shift to working at home for many people, as well as a permanent shift in shopping trends. Therefore, ESD, and the industry in general, do not expect recycling set-out rates to fall back to pre-pandemic levels. We cannot predict what those levels will be in coming years, but we do have an urgent need to add additional recycling routes to our collections.* Each route needs a truck and driver, with a portion of a back-up truck dedicated for use when a front line truck requires servicing.

The following is the fleet addition unit ESD is Requesting:

Type of Truck	Replacement/Addition	Replacement Unit	Purchase Cost
Peterbilt/Amrep/Automated Side Loader	Addition		\$371,991

*This does not account for developmental growth in single family homes, which is occurring concurrently; a route optimization study will be conducted in 2021 and we will address growth factors after that time.

PROCUREMENT METHOD:

The ESD will be utilizing a contract administered by the Cooperative Education Services (CES) with Rush Truck Center, & Bruckner's Truck Sales. The CES issued a solicitation that Rush Truck Center, & Bruckner's Truck Sales responded to thru RFP 2020-3 1B, Contract #2020-31B-C120 (All Medium and Heavy Duty Trucks, Truck Bodies, Accessories, Parts and Services) and Bruckner's Contract # Contract #2020-31B-C106.

Statewide Price Agreement via Chalmers Ford Contract # 00-00000-20-00121.
Asset #54615- a 2013- A Peterbilt which was involved in a truck fire.

FUNDING SOURCE:

The Division is requesting a budget increase within FY 21, the funding is available within Fund 510 (Environmental Services Cash Reserves). AL

Environmental Services Division/Cash Reserve/510
Recycling Collections/5100334
Vehicles >1.5 /57100 Total \$782,877

Environmental Services Division/Cash Reserve/510
Residential Collections/5100335
Vehicles < 1.5/570950 Total \$119,954

Environmental Services Division/Cash Reserve/510
Commercial Collections/ 5100332



City of Santa Fe, New Mexico

Memorandum



Vehicles < 1.5/570950 Total \$42,428.25

ACTION REQUESTED:

Environmental Services respectfully requests your review and approval.

Attached Procurement Packet

Log # (Finance use <u>only</u>):	
Journal # (Finance use <u>only</u>):	

City of Santa Fe, New Mexico

BUDGET AMENDMENT RESOLUTION (BAR)

DEPARTMENT / DIVISION NAME PUBLIC UTILITIES/ENVIRONMENTAL SERVICES DIVISION					DATE 12/28/2020	
ITEM DESCRIPTION	ORG	OBJECT	PROJECT	INCREASE	DECREASE	
EXPENDITURES				(enter as <u>positive</u> #)	(enter as <u>negative</u> #)	
Vehicles > 1.5	5100334	571000		782,877		
Vehicles < 1.5	5100335	570950		119,954		
Vehicles < 1.5	5100332	570950		37,199		
Inventory Exemp	5100332	572400		5,299		
REVENUES				(enter as <u>negative</u> #)	(enter as <u>positive</u> #)	
JUSTIFICATION: (use additional page if needed) —Attach supporting documentation/memo				\$ 945,329	\$ -	

Budget Increase from Cash Balance in Environmental Services Division Enterprise Fund 510, to fund the purchase of three collection vehicles and one support required to provide collection services.	{Complete section below if BAR results in a net change to ANY Fund}										
	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th style="width: 60%;">Fund(s) Affected</th> <th style="width: 40%;">Fund Balance Increase/(Decrease)</th> </tr> <tr> <td style="text-align: center;">510</td> <td style="text-align: right;">945,329</td> </tr> <tr><td> </td><td></td></tr> <tr><td> </td><td></td></tr> <tr> <td>TOTAL:</td> <td style="text-align: right;">945,329</td> </tr> </table>	Fund(s) Affected	Fund Balance Increase/(Decrease)	510	945,329					TOTAL:	945,329
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510	945,329										
TOTAL:	945,329										

Lawrence Garcia Prepared By (print name) Shirlene Sitton (Jan 8, 2021 14:49 MST)	1/5/2021 Date	(Use this form for Finance Committee/ City Council agenda items ONLY)	 AJH (Jan 11, 2021 11:57 MST) Budget Officer	Date
Division Director Signature (optional) Shannon Jones (Jan 8, 2021 17:25 MST)		CITY COUNCIL APPROVAL		
Date		City Council Approval Date		
Department Director Signature		City Manager (< \$60,000)		
Date		Date		



Bruckner Truck Sales, Inc. CES Quote

Date: November 10, 2020

CUSTOMER INFORMATION	
Name:	City of Santa Fe
Name:	
Address:	1142 Siler Rd.
CSZ:	Santa Fe, NM 87507
Phone:	505-955-2241
Cell:	
Fax:	
Contact:	
Email:	imgarcia@santafenm.gov

EQUIPMENT INFORMATION	
Stock #:	Custom Order
Year:	2022
Make:	AUTOCAR
Model:	ACX64
VIN:	
Salesperson:	Ryan Linson

EQUIPMENT SPECIFICATIONS			
Engine Make:	Cummins Westport X12N	Wheelbase:	207"
Horsepower:	350HP	Frame:	HEAVY
Engine Brake:	None	Interior Trim:	Cloth
Transmission:	Allison 4500RDS	Wheels Front:	Steel
Front Axle:	20,000lb	Wheels Rear:	Steel
Rear Axle:	46,000lb	Tire Size:	
Rear Suspension:	46,000lb HMX460	Tire Front:	315/80R22.5
Ratio:	5.38	Tire Rear:	11R22.5

Chassis Includes the Following Local Extras:

PDI - Delivery Prep - Transport
5yr/150K Mile Engine & Transmission Coverage
Sonnax Driveline Saver
40CY Heil DP Odyssey w/ Halo, CNG System (As Specified)
Cab Stripes

CES Contract - Bruckner 2020-31B-C106-ALL
FOB - Santa Fe, NM

			Each	Multiple Total
Trade-In Information:	Trade 1:	Trade 2:	\$407,357.00	\$407,357.00
Allowances:				
VIN:				
Year:				
Make:				
Model:				
Payoff:				
Quantity	1			
OTHER CHARGES:				
Federal Retail Excise Tax				
Excise Tax, Title, and License Fees (Estimated):				
Purchase Coverage	Type:	5yr/150K X12N Engine/Allison Tran:	3,529.00	3,529.00
Insurance	Type:			
VRS Temp Tag and Doc Fees:				
Cash Down Payment:				
TOTAL:			\$410,886.00	\$410,886.00

Dealer Signature: _____
Date: 11/10/2020

Customer Signature: _____
Date: _____

A documentary fee is not an official fee. A documentary fee is not required by law, but may be charged to buyers for handling documents and performing services relating to the closing of a sale. A documentary fee may not exceed \$60 for a motor vehicle contract or a reasonable amount agreed to by the parties for a heavy commercial vehicle contract. This notice is required by law.



CITY OF SANTA FE PROCUREMENT CHECKLIST

Contractor Name: Cooperative Educational Services/Bruckner's Truck Sales

Procurement Title: All Medium and Heavy Duty Trucks, Truck Bodies, Accessories, Parts and Services (RFB 2020-31B)

Procurement Method: State Price Agreement ☐ Cooperative ☒ Sole Source ☐ Other ☐

Exempt ☐ Request For Proposal (RFP) ☐ Invitation To Bid (ITB) ☐ Contract under 60K ☐ Contract over 60K ☐

Department Requesting Public Utilities Staff Name Lawrence Garcia, ESD Maintenance Manager

Procurement Requirements:

A procurement file shall be maintained for all contracts, regardless of the method of procurement. The procurement file shall contain the basis on which the award is made, all submitted bids, all evaluation materials, score sheets, quotations and all other documentation related to or prepared in conjunction with evaluation, negotiation, and the award process. The procurement shall contain a written determination from the Requesting Department, signed by the purchasing officer, setting forth the reasoning for the contract award decision before submitting to the Committees. .

REQUIRED DOCUMENTS FOR APPROVAL BY PURCHASING*

YES	N/A	
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Approved Procurement Checklist (by Purchasing)
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Memo addressed to City Manager (under 60K) Committees/City Council (over 60K)
<input type="checkbox"/>	<input checked="" type="checkbox"/>	State Price Agreement
<input type="checkbox"/>	<input checked="" type="checkbox"/>	RFP
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Evaluation Committee Report
<input type="checkbox"/>	<input checked="" type="checkbox"/>	ITB
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<input type="checkbox"/>	<input checked="" type="checkbox"/>	Current Business Registration and CRS numbers on contract or agreement
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Summary of Contracts and Agreements form
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Certificate of Insurance
<input checked="" type="checkbox"/>	<input type="checkbox"/>	All documentation presented to Committees
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Other: _____

Lawrence Garcia ESD Maintenance Manager 10/22/2020
 Department Rep Printed Name (attesting that all information included) Title Date

Fran Dunaway
 Fran Dunaway (Jan 19, 2021 12:21 MST)

Purchasing Officer (attesting that all information is reviewed) Title Date

Include all other substantive documents and records of communication that pertain to the procurement and any resulting contract.

*



Your New Mexico Purchasing Cooperative

Since 1979

Contract Award Letter

July 17, 2020

Evan Smith
Bruckner Truck Sales, Inc.
8101 Daytona Rd NW
Albuquerque, NM87121

Re: ACCEPTANCE of OFFER and CONTRACT AWARD for:

CES RFP 2020-31B for CES Contract # 2020-31B-C106-ALL - Medium and Heavy Duty Trucks, Truck Bodies, Accessories, Parts and Services

Dear Procurement Partner,

Cooperative Educational Services (CES) thanks you for responding to CES RFP 2020-31B solicitation. The responses have been reviewed and it is our pleasure to inform you that your company has been selected to provide the products and services indicated in your response.

The enclosed Acceptance of Offer and Contract Award, in conjunction with the Bid documents that you submitted with your proposal, constitute the Agreement between the parties. Please retain all documents for your records. The term of this Indefinite Quantity Contract Award as defined in NMSA 13-1-63; is for four (4) years from the date of this letter, Pursuant to 13-1-150 NMSA.

It is the vendor's responsibility to keep pricing up-to-date, throughout the life of the contract.

Sincerely Yours,

Cooperative Educational Services

David Chavez
Executive Director
Ofc: 505.344.5470
Fax: 505.344.9343



Albuquerque NM
8521 Hanover Road NW
Albuquerque, NM 87121
505-875-3410

Customer Proposal Letter

CITY OF SANTA FE
2651 SIRINGO ROAD
SANTA FE, NM 87505
(505) 955-2200

Lawrence Garcia, thank you for the opportunity to earn your business. We look forward to working with you on your business needs. Please accept the following proposal.

VEHICLE

Make Peterbilt Model 520 Year 2021 Stock Number To Be Determined
Additional Vehicle and Accessories Description _____ To be delivered on or about _____

Quantity		Total
Truck Price per Unit	<u>\$365,561.00</u>	<u>\$731,122.00</u>
F.E.T. (Factory & Dealer Paid)	<u>\$0.00</u>	<u>\$0.00</u>
Net Sales Price	<u>\$365,561.00</u>	<u>\$731,122.00</u>
Optional Extended Warranty(ies)	<u>\$6,180.00</u>	<u>\$12,360.00</u>
State Sales Tax		
Documentary Fee	<u>\$250.00</u>	<u>\$500.00</u>
CES CONTRACT # 2020-31B-C120-ALL		
Administration Fee		
Vehicle Inventory Tax		
Additional Taxes		
Tire Recycling Program		
Battery Disposal Fee		
Out of State Vehicle Fee		
Rebate(s)		
Total Sales Price (Including Rebate(s))	<u>\$371,991.00</u>	<u>\$743,982.00</u>
Trade Allowance (see DISCLAIMER Below)		<u>\$0.00</u>

Sales Representative

Carlos Arreola

Purchaser

signature

printed name

signature

printed name

title

date

Accepted by Sales Manager or
General Manager

signature

printed name

Quote good until 12/31/2020

Note: The above Customer Proposal is a quotation only. Sale terms subject to approval of Sales Manager of Dealer.

DISCLAIMER: Any order based on this Proposal subject to Customer executing Dealer's standard form Retail Purchase Order Incorporating above terms. Any documentary fees, state tax, title, registration and license fees subject to adjustment and change. Actual F.E.T. to be paid by Dealer, subject to adjustment. Any F.E.T. variance will be responsibility of Dealer. Manufacturer has reserved the right to change the price to Dealer of any vehicle not currently in Dealer's stock, without notice to Dealer. If Quoted Vehicle(s) not currently in Dealer's stock, Dealer reserves right to change Quotation Total to reflect any price increases from Manufacturer. This Proposal is based upon Dealer's current and expected inventory, which is subject to change. Dealer not obligated to retain any specific vehicles in stock, nor maintain any specific inventory level. Dealer shall not be obligated to fulfill Proposal in event quoted vehicle(s) not in stock or available within requested delivery schedule at time Proposal accepted. Dealer shall not be liable for any delay in providing or inability to provide Quoted Vehicle(s), where such inability or delay is due, in whole or in part, to any cause beyond the reasonable control of Dealer or is without the gross negligence or intended misconduct of Dealer. Above listed Trade Value based upon current appraisal of Trade Vehicle(s). Dealer may adjust Trade Value of Trade Vehicle(s) to reflect changes in condition and/or mileage of Trade Vehicle(s) between date of current appraisal and acceptance of this Proposal by Customer.

GARCIA, LAWRENCE M.

From: Carlos Arreola <ArreolaC@RushEnterprises.com>
Sent: Wednesday, October 21, 2020 2:08 PM
To: GARCIA, LAWRENCE M.
Subject: Lawrence / Revised Peterbilt-ASL-CNG Quote
Attachments: Santa Fe Proposal 10-21-20.pdf; CES - Contract Award 2020.pdf

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Good afternoon, Lawrence.

Please find the attached revised quote showing the CES Contract Number, along with our contract document with CES.

This quote is for two units, however the price would be honored for four (4) units should your quantity/needs change.

Thank you.

Carlos Arreola | New-Used Municipal Truck Sales
Rush Truck Centers of New Mexico, Inc.
6521 Hanover Road NW
Albuquerque, NM 87121
Cell: 505-506-1268
Office: 505-839-3613



CITY OF SANTA FE PROCUREMENT CHECKLIST

Contractor Name: Cooperative Educational Services/Rush Truck Center

Procurement Title: All Medium and Heavy Duty Trucks, Truck Bodies, Accessories, Parts and Services (RFB 2020-31B)

Procurement Method: State Price Agreement ☐ Cooperative ☒ Sole Source ☐ Other ☐

Exempt ☐ Request For Proposal (RFP) ☒ Invitation To Bid (ITB) ☐ Contract under 60K ☐ Contract over 60K ☐

Department Requesting Public Utilities Staff Name Lawrence Garcia, ESD Maintenance Manager

Procurement Requirements:

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<input checked="" type="checkbox"/>	<input type="checkbox"/>	All documentation presented to Committees
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Other: _____

Lawrence Garcia


ESD Maintenance Manager

10/22/2020

Department Rep Printed Name (attesting that all information included)

Title

Date


 Fran Dunaway (Jan 19, 2021 12:21 MST)

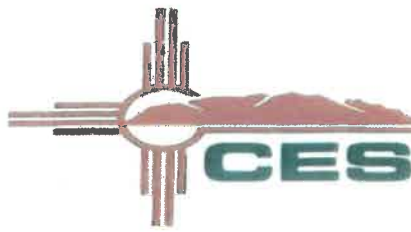
Purchasing Officer (attesting that all information is reviewed)

Title

Date

Include all other substantive documents and records of communication that pertain to the procurement and any resulting contract.

*



Your New Mexico Purchasing Cooperative

Since 1979

Contract Award Letter

July 17, 2020

Kevin Walker
RUSH TRUCK CENTERS OF NEW MEXICO, INC
6521 Hanover Road NW
Albuquerque, NM87121

Re: ACCEPTANCE of OFFER and CONTRACT AWARD for:

CES RFP 2020-31B for CES Contract # 2020-31B-C120-ALL - Medium and Heavy Duty Trucks, Truck Bodies, Accessories, Parts and Services

Dear Procurement Partner,

Cooperative Educational Services (CES) thanks you for responding to CES RFP 2020-31B solicitation. The responses have been reviewed and it is our pleasure to inform you that your company has been selected to provide the products and services indicated in your response.

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It is the vendor's responsibility to keep pricing up-to-date, throughout the life of the contract.

Sincerely Yours,

Cooperative Educational Services

A handwritten signature in dark ink, appearing to read "David Chavez", is written over a horizontal line.

David Chavez
Executive Director
Ofc: 505.344.5470
Fax: 505.344.9343



PROPOSAL

2500 Rio Rancho Blvd
Rio Rancho, NM 87124

(505) 554-6447

QUOTE TO: **City of Santa Fe**
Lawrence Garcia
Environmental Services Division
505.956.2241

QUOTE NUMBER 113020-4
QUOTE DATE November 30, 2020
MEMBER PO #
CES PO#
TERMS Due on Receipt
SALES REP Mike Michnuk
SHIPPED VIA Pick UP
F.O.B. Dealership
PREPAID or COLLECT

SHIPPED TO:

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	New Mexico State Price Agreement Number: 00-00000-20-00121		
1	Item #12 Truck, 17,500 GVWR, Cab & Chassis, Dual rear Wheels Ford F550 6.7L Diesel	40,788.00	\$40,788.00
	Item #12 Options:		
1	A: Back up Camera	575.00	\$575.00
1	B: 84" Cab to Axle	2,200.00	\$2,200.00
1	I: Dual Battery	510.00	\$510.00
1	M: Floor Covering Rubber Mat	325.00	\$325.00
1	Q: Heavy Duty Payload Package 19,500lbs GVWR	3,000.00	\$3,000.00
1	U: Locking Rear Differential (Limited Slip)	590.00	590.00
1	V: Mirrors: Power, Tow, Trailer,	745.00	745.00
1	AA: PTO capability for automatic transmissions	380.00	380.00
1	AD: Remote Keyless Entry	650.00	650.00
1	AE: Running Boards	520.00	520.00
1	AF: Skid Plates	190.00	190.00
1	AI: Tires, Other: Max Trac Tires	850.00	850.00
1	Pete's Equipment 2020 Mamba HB600 Body	68,631.38	68,631.38
	Needs to be ordered		
		SUBTOTAL	119,954.38
		TAX	0.00
		FREIGHT	
			\$119,954.38
			PAY THIS AMOUNT

Proposal Valid for 30 Days

DIRECT ALL INQUIRIES TO:
Mike Michnuk
(505) 554-6447

email: mmichnuk@chalmersford.com



CITY OF SANTA FE PROCUREMENT CHECKLIST

Contractor Name: Chalmers Ford

Procurement Title: Statewide Price Agreement #00-00000-20-00121

Procurement Method: State Price Agreement ☒ Cooperative ☐ Sole Source ☐ Other ☐

Exempt ☐ Request For Proposal (RFP) ☐ Invitation To Bid (ITB) ☐ Contract under 60K ☐ Contract over 60K ☐

Department Requesting Public Utilities Staff Name Lawrence Garcia, ESD Maintenance Manager

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Lawrence Garcia ESD Maintenance Manager 12/29/2020
 Department Rep Printed Name (attesting that all information included) Title Date


 Fran Dunaway (Jan 19, 2021 12:21 MST)

Purchasing Officer (attesting that all information is reviewed) Title Date

Include all other substantive documents and records of communication that pertain to the procurement and any resulting contract.

*



**State of New Mexico
General Services Department
REVISED
Statewide Price Agreement**

Awarded Vendor:
8 Awarded Vendors (See page 6-7)

Ship To:
**All State of New Mexico agencies, commissions,
institutions, political subdivisions and local public
bodies allowed by law.**

Invoice:
As requested

Price Agreement Number: 00-00000-20-00121

Payment Terms: Net 30

F.O.B.: Destination

Delivery: As Requested

Procurement Specialist: Amber Sanchez *ANS*

Telephone No.: 505-827-0554

Email: Amber.Sanchez2@state.nm.us

Title: Police Pursuit

Term: November 13, 2020 thru November 12, 2021

This Statewide Price Agreement is made subject to the "terms and conditions" as indicated on subsequent pages.

Accepted for the State of New Mexico

Valerie Paulk

Date: 12/9/2020

Mark Hayden, New Mexico State Purchasing Agent

x This price agreement was signed on behalf of the State Purchasing Agent.

State of New Mexico
General Services Department
Purchasing Division
Statewide Price Agreement #: 00-00000-20-00121

Page-6

Awarded Vendors:

(AA) 0000047770

**Albuquerque Motor Company
dba Melloy Dodge
9621 Coors Blvd NW
Albuquerque, NM 87114
(505) 239-2811**

Jcassell@melloydodge.com

Delivery: 90-180 Days

(AB) 0000049896

**Bob Turner's Ford Country
dba Power Ford
1101 Montano Rd NE
Albuquerque, NM 87107
(505) 449-1268**

Mbeltran@myforddealer.com

**Delivery: Albuquerque and Santa Fe
As requested**

(AC) 0000051541

**Don Chalmers Ford
dba MHQ of NM
2500 Rio Rancho Blvd SE
Rio Rancho, NM 87124
(505) 890-2153**

Tcullen@chalmersford.com

Delivery: 70-120 Days depending on Ford

(AD) 0000137865

**MCLL, Inc.
dba Melloy Chevrolet
377 Emilio Lopez Rd
Los Lunas, NM 87031
(505) 866-3005**

Randy@melloyfleet.com

**Delivery: Approx. 90-120 Days
(Chevy Tahoe production begins Feb. 2021)**

(AE) 0000062888

**Melloy Nissan
7707 Lomas Blvd
Albuquerque, NM 87110
(505) 265-8721**

Rbeavis@mellovnissan.com

Delivery: 12 to 14 weeks

State of New Mexico
General Services Department
Purchasing Division
Statewide Price Agreement #: 00-00000-20-00121

Page-148

Item 12: (AC) Chalmers Ford**Truck, Cab & Chassis, 17,500 GVWR Standard Cab, Dual Rear Wheels Four Wheel Drive****Engine:**

Shall have a minimum of three hundred and twenty (320) horsepower and six hundred and eighty (680) pound/feet of torque.

Wheel Base:

Cab to axle must be no less than sixty (60) inches.

Make Offered..... **FORD**

Model Offered..... **F550 REG CAB**

Engine Offered..... **6.7L DIESEL**

HP / Torque..... **330 / 825**

Base Price per Unit..... \$ **40,788.00**

Bid as Options:

A) Back-Up Camera - <u>FACTORY</u>	Add: <u>\$575.00</u>
B) Cab to Axle, 84 Inches	Add: <u>\$2,200.00</u>
C) Cab to Axle, 102 Inches	Add: <u>\$2,800.00</u>
D) Cab to Axle, 120 Inches	Add: <u>\$3,500.00</u>
E) Cab, Crew	Add: <u>\$6,900.00</u>
F) Cab, Extended	Add: <u>\$6,200.00</u>
G) Chrome Appearance Package <u>XL VALUE PKG.</u>	Add: <u>\$595.00</u>
H) Dark Car Feature Delete	Deduct: <u>N/A</u>
I) Dual Battery	Add: <u>\$510.00</u>
J) Engine, Other: <u>7.3L V8 GAS</u>	Deduct: <u>\$4,500.00</u>
K) Floor Covering, Carpet with Mats, Front Only	Add: <u>\$325.00</u>
L) Floor Covering, Carpet with Mats, Front and Rear	Add: <u>\$475.00</u>
M) Floor Covering, Rubber Mat Front and Rear	Add: <u>\$325.00</u>
N) Four Re-Mappable Switches on Steering Wheel (Requires SYNC)	Add: <u>N/A</u>
O) Four Re-Mappable Switches on Steering Wheel (Less SYNC)	Add: <u>N/A</u>
P) Grill Guard	Add: <u>\$1,750.00</u>
Q) Heavy Duty Payload Package, 19,500 lbs. GVWR	Add: <u>\$3,000.00</u>
R) Interior Upgrade Package - <u>XLT</u>	Add: <u>\$4,000.00</u>
S) Interior Upgrade Package - <u>LARIAT</u>	Add: <u>\$10,900.00</u>
Light Bar, Roof Width, 15 LED, Mounting Location to be determined by User <u>AMBER ONLY</u>	Add: <u>\$2,050.00</u>
U) Lockable Gas Cap and/or Door - <u>PLUG STYLE</u>	Add: <u>\$50.00</u>
V) Locking Rear Differential	Add: <u>\$590.00</u>
W) Mirrors, Trailer Tow, Power <u>102"WIDTH, HEATED</u>	Add: <u>\$745.00</u>
X) Off Road Package - <u>SKID PLATES</u>	Add: <u>\$300.00</u>

State of New Mexico
General Services Department
Purchasing Division
Statewide Price Agreement #: 00-00000-20-00121

Page-149

Item 12 (AC) Options Continued:

Y)	Police Wiring Harness	Add:	<u>\$940.00</u>
Z)	Power Adjustable Pedals <u>REQ. LARIAT</u>	Add:	<u>\$10,900.00</u>
AA)	Power Outlet 110V	Add:	<u>\$375.00</u>
AB)	PTO Capability	Add:	<u>\$380.00</u>
AC)	Rear Sliding Window	Add:	<u>\$505.00</u>
AD)	Rear Window Defroster	Add:	<u>\$160.00</u>
AE)	Remote Keyless Entry and Starting (If Available)	Add:	<u>\$650.00</u>
AF)	Running Boards - <u>REG CAB PLATFORM</u>	Add:	<u>\$520.00</u>
AG)	Running Boards - <u>CREW CAB/ SUPERCAB</u>	Deduct:	<u>\$745.00</u>
AH)	Skid Plates	Add:	<u>\$190.00</u>
AI)	Special Service Package, Delete	Add:	<u>N/A</u>
AJ)	Spot Light - <u>HALOGEN</u>	Add:	<u>\$495.00</u>
AK)	Spot Light - <u>LED</u>	Add:	<u>\$695.00</u>
AL)	Spot Light - <u>ARGES</u>	Add:	<u>\$995.00</u>
AM)	Tires, Other: <u>MAX TRAC TIRES X6</u>	Deduct:	<u>\$850.00</u>
AN)	Trailer Back-Up Assist	Add:	<u>N/A</u>
AO)	Trailer Brakes	Add:	<u>\$460.00</u>
AP)	Trailer Tow Package, Less Trailer Brakes	Add:	<u>\$995.00</u>
AQ)	Two Wheel Drive In Lieu of Four	Deduct:	<u>\$1,500.00</u>
AR)	Winch, Electric, 12,000 lbs. Capacity	Add:	<u>\$2,650.00</u>
AS)	Window Tint, Darker than MFG Standard	Add:	<u>\$395.00</u>
AT)	Light Bar, Roof Width, 15 Led Mounting Location TBD By User- All Amber W/ Flood Capability	Add:	<u>\$2,175.00</u>
AU)	Light Bar, Roof Width, Multifunction, Mounting Location TBD By User- Red, White, Blue Combo	Add:	<u>\$2,300.00</u>
AV)	Engine Block Heater	Add:	<u>\$190.00</u>
AW)	Snow Plow Prep Package	Add:	<u>\$450.00</u>
AX)	Rear View Camera and Prep kit	Add:	<u>\$575.00</u>
AY)	Remote Start	Add:	<u>\$650.00</u>
AZ)	Privacy Glass - Factory #924	Add:	<u>\$155.00</u>
BA)	Navigation System	Add:	<u>\$770.00</u>
BB)	Extra Key- with FOB	Add:	<u>\$395.00</u>
BC)	Extra Key- without FOB	Add:	<u>\$155.00</u>
BD)	5 year / 75000 Powertrain Extended Warranty	Add:	<u>\$2,695.00</u>
BE)	5 year/ 100,000 mile Extended Warranty	Add:	<u>\$3,985.00</u>
BF)	Grill Guard If Available No Front Sensors Or Cameras	Add:	<u>\$1,750.00</u>
BG)	Spot Light	Add:	<u>\$495.00</u>
BH)	Clearance Lights - Roof	Add:	<u>\$360.00</u>
BI)	Engine Block Heater	Add:	<u>\$120.00</u>

State of New Mexico
General Services Department
Purchasing Division
Statewide Price Agreement #: 00-00000-20-00121

Page-150

Item 12 (AC) Options Continued:

BJ)	Up litter Switches (6)	Add:	<u>\$195.00</u>
BK)	Skid Plates	Add:	<u>\$190.00</u>
BL)	Snow Plow Prep Package	Add:	<u>\$350.00</u>
BM)	Tow Command Factory Brake Controller	Add:	<u>\$460.00</u>
BN)	Power Slider	Add:	<u>\$495.00</u>
BO)	Remote Start System - Factory	Add:	<u>\$350.00</u>
BP)	Remote Start System - Local	Add:	<u>\$650.00</u>
BQ)	Splash Guards - Front	Add:	<u>\$160.00</u>
BR)	CHMSL Camera - #873	Add:	<u>\$265.00</u>
BS)	Outlet 110V/400W	Add:	<u>\$275.00</u>
BT)	Perimeter Lighting	Add:	<u>\$1,295.00</u>
BU)	Trailer Brake Controller	Add:	<u>\$460.00</u>
BV)	Trailer Tow Package, Less Brake Controller	Add:	<u>\$995.00</u>
BW)	Winch, Electric, 12,000 Lbs. Capacity	Add:	<u>\$2,650.00</u>
BX)	Back-Up Camera - Aftermarket	Add:	<u>\$1,450.00</u>
BY)	9' Utility body DRW	Add:	<u>\$8,125.00</u>
BZ)	11' Utility body DRW	Add:	<u>\$10,375.00</u>
CA)	60" CA: Bed cover, telescoping lockable utility UB	Add:	<u>\$1,975.00</u>
CB)	84" CA: Bed cover, telescoping lockable utility UB	Add:	<u>\$2,920.00</u>
CC)	Headache rack for utility body	Add:	<u>\$975.00</u>
CD)	Bed liner: Utility body, spray-on (black only)	Add:	<u>\$850.00</u>
CE)	LED Compartment Lights Utility Body	Add:	<u>\$1,250.00</u>
CF)	Bottle Compartment, Low profile curbside or street side on crane utility body	Add:	<u>\$790.00</u>
CG)	Raised bottle compartment drivers or passenger side w/ holders	Add:	<u>\$1,975.00</u>
CH)	Mechanics Drawer Unit In Front Compartment	Add:	<u>\$2,985.00</u>
CI)	Internal bar locking system for utility body	Add:	<u>\$1,150.00</u>
CJ)	60" CA SRW: Platform body with 1/8 inch tread plate and recessed lights	Add:	<u>\$3,455.00</u>
CK)	60" CA DRW : Platform body with 1/8 inch tread plate and recessed lights	Add:	<u>\$3,455.00</u>
CL)	60" CA: Platform body with 1/8 inch tread plate underbody hoist and recessed lights	Add:	<u>\$11,424.00</u>
CM)	84" CA: Platform body with 1/8" tread plate & recessed lights	Add:	<u>\$3,325.00</u>
CN)	84" CA: Platform body with 1/8" tread plate, underbody hoist & recessed lights	Add:	<u>\$11,410.00</u>
CO)	120" CA: Platform body with 1/8" tread plate & recessed lights	Add:	<u>\$5,575.00</u>
CP)	120" CA: Platform body with 1/8" tread plate, underbody hoist & recessed lights	Add:	<u>\$13,350.00</u>

State of New Mexico
General Services Department
Purchasing Division
Statewide Price Agreement #: 00-00000-20-00121

Page-151

Item 12 (AC) Options Continued:

CQ)	60" CA: Stake sides for platform body	Add:	<u>\$2,720.00</u>
CR)	84" CA: Stake sides for platform body	Add:	<u>\$2,975.00</u>
CS)	120" CA: Stake sides for platform body	Add:	<u>\$3,650.00</u>
CT)	Toolbox: 18" x 18" x 24" locking, installed under platform body (curbside)	Add:	<u>\$675.00</u>
CU)	Headboard for platform bodies 56",60",84"CA	Add:	<u>\$985.00</u>
CV)	Headboard for platform bodies 120 CA	Add:	<u>\$1,785.00</u>
	Gooseneck Hitch, 26,000 Lbs. With 7-Way Plug must take headboard		
CW)	option with platform	Add:	<u>\$1,640.00</u>
CX)	Overhead material rack, 1700 lb.	Add:	<u>\$1,250.00</u>
	Bumper: Replace front bumper with winch mount and grill guard & SK		
CY)	winch	Add:	<u>\$3,200.00</u>
	Bumper: Replace front bumper with winch mount and grill guard & 12K		
CZ)	winch	Add:	<u>\$4,070.00</u>
	Compressor, Ingersoll Rand (TA30) or equal 24 CFM 12.5 HP, 175PSI,		
DA)	gas, w/electric start. air hose and reel	Add:	<u>\$4,790.00</u>
	Welder, 225 Amp, gas. With 10' of 2.0 lead with stinger, ground clamp.		
DB)	"Lincoln" (Ranger250) or equal	Add:	<u>\$6,550.00</u>
	Crane: 4,000 lbs. capacity electric/hydraulic with dual, pull-out manual		
	crank down outriggers, power rotation, power boom elevation, power		
	extension from 8' to 12' manual extension from 12' to 16' for service body		
DC)	or platform (with rear crane-side spring assist, if needed)	Add:	<u>\$22,250.00</u>
	Tire mount: Full size spare, in-bed with #3 master pad lock (agency will		
DD)	specify install location)	Add:	<u>\$350.00</u>
DE)	Snow Plow 8'6" for DRW (snow plow prep package required)	Add:	<u>\$8,500.00</u>
DF)	8ft 1.5yd Salt Spreader For 3/4 Ton+	Add:	<u>\$8,050.00</u>
DG)	8ft 2.25 Yd. Salt Spreader For 1 TON DRW+	Add:	<u>\$8,850.00</u>
DH)	2.5 Cubic Yard Dump With Utility Body	Add:	<u>\$24,650.00</u>
DI)	Dump Body 2-3 Cubic Yard	Add:	<u>\$12,525.00</u>
DJ)	Dump Body 3-4 Cubic Yard	Add:	<u>\$12,730.00</u>
	Automatic transmission PTO Hydraulic Pump in lieu of standard		
DK)	hydraulics	Add:	<u>\$4,025.00</u>
DL)	Double acting Hydraulic Hoist	Add:	<u>\$150.00</u>
DM)	Dual fold down sides	Add:	<u>\$1,150.00</u>
DN)	Lift Gate: 1600 lb. double acting tail gate	Add:	<u>\$4,675.00</u>
DO)	Eleven foot length for cab and chassis with 84" CA	Add:	<u>\$750.00</u>
DP)	1300 Lb. Capacity 38" Platform Service Body Lift gate	Add:	<u>\$3,500.00</u>
DQ)	1500 Lb. Capacity	Add:	<u>\$560.00</u>
DR)	1,600 Lbs. 35" Platform Lift gate For Platform Body	Add:	<u>\$3,850.00</u>
DS)	Relocate Backup Camera/Sensors To Lift Gate	Add:	<u>\$300.00</u>
DT)	Bumper Notching Utility Body	Add:	<u>\$229.00</u>

State of New Mexico
General Services Department
Purchasing Division
Statewide Price Agreement #: 00-00000-20-00121

Page-152

Item 12 (AC) Options Continued:

DU)	41ft Bucket No Jib	Add:	<u>\$76,000.00</u>
DV)	41ft Bucket With Jib	Add:	<u>\$105,000.00</u>
DW)	Swab Body With A/C & Heat	Add:	<u>\$30,000.00</u>
DX)	Swab Body	Add:	<u>\$26,600.00</u>
DY)	Jackson Creek Slip In Unit For Animal Control	Add:	<u>\$13,500.00</u>
DZ)	2000 Watt Inverter W/Batteries	Add:	<u>\$2,150.00</u>
EA)	2000 Watt Inverter	Add:	<u>\$1,650.00</u>
EB)	2000 Watt Inverter W/Batteries And Receptacle At Rear	Add:	<u>\$3,150.00</u>
EC)	Mileage Charge for Delivery	Add:	<u>\$2.00/mile</u>
ED)	Door Decals Graphics Package (Front Doors)	Add:	<u>\$850.00</u>
EE)	Headlight/Taillight Flashers	Add:	<u>\$950.00</u>
EF)	GVWR Option - to 16,000	Deduct:	<u>\$450.00</u>
EG)	GVWR Option - to 14,500	Deduct:	<u>\$550.00</u>
EH)	GVWR Option - to 10,900	Deduct:	<u>\$2,000.00</u>
EI)	GVWR Option - to 9,900	Deduct:	<u>\$2,440.00</u>
EJ)	Perimeter Emergency Lighting, 2-front, 2-rear	Add:	<u>\$1,090.00</u>



2500 Rio Rancho Blvd
Rio Rancho, NM 87124

(505) 554-6447

PROPOSAL

QUOTE TO: **City of Santa Fe**
Lawrence Garcia
Environmental Services Division
505.955.2241

QUOTE NUMBER 113020-5
QUOTE DATE November 30, 2020
MEMBER PO #
CES PO#

SHIPPED TO:

TERMS Due on Receipt
SALES REP Mike Michnuk
SHIPPED VIA Pick UP
F.O.B. Dealership
PREPAID or COLLECT

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	New Mexico State Price Agreement Number: 00-00000-20-00121		
1	Item #10 Truck, 11,000 GVWR, Cab & Chassis, Dual rear Wheels Ford F350 6.2L Gas 60" CA	27,079.00	\$27,079.00
	Item #10 Options:		
1	A: Back up Camera	575.00	\$575.00
1	D: Floor Covering Rubber Mat	325.00	\$325.00
1	M: Light Bar, Roof Width 15 LED Amber	2,050.00	\$2,050.00
1	O: Locking Rear Differential (Limited Slip)	590.00	590.00
1	P: Mirrors: Power, Tow, Trailer,	845.00	845.00
1	U: PTO capability for automatic transmissions	380.00	380.00
1	X: Remote Keyless Entry	650.00	650.00
1	Y: Running Boards	520.00	520.00
1	Z: Skid Plates	190.00	190.00
1	Perimeter Lighting (2 Front 2 Rear)	1,250.00	1,250.00
1	5yr 100k Powertrain Extended Warranty	2,745.00	2,745.00
	Needs to be ordered		
		SUBTOTAL	37,199.00
		TAX	0.00
		FREIGHT	
Proposal Valid for 30 Days			\$37,199.00
			PAY THIS AMOUNT

DIRECT ALL INQUIRIES TO:
Mike Michnuk
(505) 554-6447

email: mmichnuk@chalmersford.com

State of New Mexico
General Services Department
Purchasing Division
Statewide Price Agreement #: 00-00000-20-00121

Page-121

Item 10: (AC) Chalmers Ford
Truck, Cab & Chassis, 11,000 GVWR Standard Cab, Dual Rear Wheels Four Wheel Drive

Engine:

Shall have a minimum of three hundred and fifty (350) horsepower and three hundred and eighty (380) pound/feet of torque.

Wheel Base:

Cab to axle must be no less than sixty (60) inches.

Make Offered..... **FORD**

Model Offered..... **F350 DRW CHASSIS F3F**

Engine Offered..... **6.2L**

HP / Torque..... **385 / 430**

Base Price per Unit..... \$ **27,079.00**

Bid as Options:

A) Back-Up Camera #872	Add:	<u>\$575.00</u>
B) Cab to Axle, 84 Inches	Add:	<u>\$1,200.00</u>
C) Cab, Crew	Add:	<u>\$5,443.00</u>
D) Cab, Extended	Add:	<u>\$3,819.00</u>
E) Chrome Appearance Package - <u>XL DÉCOR PKG.</u>	Add:	<u>\$420.00</u>
F) Dual Battery	Add:	<u>\$360.00</u>
G) Floor Covering, Carpet with Mats, Front Only	Add:	<u>\$325.00</u>
H) Floor Covering, Carpet with Mats, Front and Rear	Add:	<u>\$475.00</u>
I) Floor Covering, Rubber Mat Front and Rear	Add:	<u>\$325.00</u>
J) Four Re-Mappable Switches on Steering Wheel (Requires SYNC)	Add:	<u>N/A</u>
K) Four Re-Mappable Switches on Steering Wheel (Less SYNC)	Add:	<u>N/A</u>
L) Grill Guard	Add:	<u>\$1,750.00</u>
M) Heavy Duty Payload Package - <u>Suspension PKG. 67X, 674</u>	Add:	<u>\$650.00</u>
N) Interior Upgrade Package - <u>XLT PKG.</u>	Add:	<u>\$3,800.00</u>
Light Bar, Roof Width, 15 LED, Mounting Location to be determined by User -		
O) <u>AMBER ONLY</u>	Add:	<u>\$2,050.00</u>
P) Lockable Gas Cap and/or Door - <u>PLUG STYLE</u>	Add:	<u>\$50.00</u>
Q) Locking Rear Differential	Add:	<u>\$5,909.00</u>
R) Mirrors, Trailer Tow, Power - <u>54L- 102"W (manual telescoping)</u>	Add:	<u>\$845.00</u>
S) Off Road Package	Add:	<u>N/A</u>
T) Police Wiring Harness	Add:	<u>\$940.00</u>
U) Power Adjustable Pedals - <u>REQ. LARIAT</u>	Add:	<u>\$11,200.00</u>
V) Power Outlet 110V	Add:	<u>\$375.00</u>
W) PTO Capability - <u>TRANSMISSION #62R</u>	Add:	<u>\$380.00</u>
X) Rear Sliding Window	Add:	<u>\$505.00</u>

State of New Mexico
General Services Department
Purchasing Division
Statewide Price Agreement #: 00-00000-20-00121

Page-122

Item 10 (AC) Options Continued:

Y)	Rear Window Defroster	Add:	<u>\$160.00</u>
Z)	Remote Keyless Entry and Starting (If Available)	Add:	<u>\$650.00</u>
AA)	Running Boards - <u>REG CAB PLATFORM</u>	Add:	<u>\$520.00</u>
	Running Boards - <u>SUPERCAB/ CREW CAB</u>	Add:	<u>\$745.00</u>
AB)	Skid Plates	Add:	<u>\$190.00</u>
AC)	Spot Light - <u>HALOGEN</u>	Add:	<u>\$495.00</u>
	Spot Light - <u>LED</u>	Add:	<u>\$695.00</u>
	Spot Light - <u>ARGES</u>	Add:	<u>\$995.00</u>
AD)	Trailer Back-Up Assist	Add:	<u>N/A</u>
AE)	Trailer Brakes	Add:	<u>\$460.00</u>
AF)	Trailer Tow Package, Less Trailer Brakes	Add:	<u>\$245.00</u>
AG)	Winch, Electric, 12,000 lbs. Capacity	Add:	<u>\$3,385.00</u>
AH)	Window Tint, Darker than MFG Standard	Add:	<u>\$395.00</u>
AI)	Dark Car Feature Delete	Deduct:	<u>N/A</u>
AJ)	Special Service Package, Delete	Deduct:	<u>N/A</u>
AK)	Two Wheel Drive In Lieu of Four	Deduct:	<u>\$1,200.00</u>
AL)	Engine, Other: <u>6.7L DIESEL</u>	Add:	<u>\$11,995.00</u>
	Engine, Other: <u>7.3L GAS</u>	Add:	<u>\$3,705.00</u>
AM)	Tires, Other: <u>FACTORY GRADED (6)</u>	Add:	<u>\$850.00</u>
	Tires, Other: <u>AFTERMARKET (6)</u>	Add:	<u>\$2,690.00</u>
	Light Bar, Roof Width, 15 Led Mounting Location TBD By User All Amber		
AN)	W/ Flood Capability	Add:	<u>\$2,175.00</u>
	Light Bar, Roof Width, Multifunction, Mounting Location TBD By User-		
AO)	Red, White, Blue Combo	Add:	<u>\$2,300.00</u>
AP)	Engine Block Heater	Add:	<u>\$190.00</u>
AQ)	Snow Plow Prep Package	Add:	<u>\$450.00</u>
AR)	Rear View Camera and Prep kit	Add:	<u>\$575.00</u>
AS)	Remote Start	Add:	<u>\$650.00</u>
AT)	Privacy Glass - Factory #924	Add:	<u>\$155.00</u>
AU)	Navigation System	Add:	<u>\$770.00</u>
AV)	Extra Key - with FOB	Add:	<u>\$395.00</u>
AW)	Extra Key - without FOB	Add:	<u>\$155.00</u>
AX)	5 year I 75000 Powertrain Extended Warranty	Add:	<u>\$2,695.00</u>
AY)	5 year I 100,000 mile Extended Warranty	Add:	<u>\$3,985.00</u>
AZ)	Grill Guard If Available No Front Sensors Or Cameras	Add:	<u>\$1,750.00</u>
BA)	Spot Light	Add:	<u>\$495.00</u>
BB)	Clearance Lights - Roof	Add:	<u>\$360.00</u>
BC)	Engine Block Heater	Add:	<u>\$120.00</u>
BD)	<u>Up litter Switches (6)</u>	Add:	<u>\$195.00</u>

State of New Mexico
General Services Department
Purchasing Division
Statewide Price Agreement #: 00-00000-20-00121

Page-123

Item 10 (AC) Options Continued:

BE)	Skid Plates	Add:	<u>\$190.00</u>
BF)	Snow Plow Prep Package	Add:	<u>\$350.00</u>
BG)	Tow Command Factory Brake Controller	Add:	<u>\$460.00</u>
BH)	Power Slider	Add:	<u>\$495.00</u>
BI)	Remote Start System - Factory	Add:	<u>\$350.00</u>
BJ)	Remote Start System - Local	Add:	<u>\$650.00</u>
BK)	Splash Guards - Front	Add:	<u>\$160.00</u>
BL)	CHMSL Camera - #873	Add:	<u>\$265.00</u>
BM)	Outlet 110V/400W	Add:	<u>\$275.00</u>
BN)	Perimeter Lighting	Add:	<u>\$1,295.00</u>
BO)	Trailer Brake Controller	Add:	<u>\$460.00</u>
BP)	Trailer Tow Package, Less Brake Controller	Add:	<u>\$995.00</u>
BQ)	Winch, Electric, 12,000 Lbs. Capacity	Add:	<u>\$2,650.00</u>
BR)	Back-Up Camera - Aftermarket	Add:	<u>\$1,450.00</u>
BS)	Navigation System	Add:	<u>\$770.00</u>
BT)	Spot Light (Sedans And SUV)	Add:	<u>\$625.00</u>
BU)	Single Rear Wheel Option - Convert To SRW	Deduct:	<u>\$800.00</u>
BV)	Heavy Duty Louvered Headache Rack	Add:	<u>\$690.00</u>
BW)	Bed Side Cargo Box Per Side	Add:	<u>\$950.00</u>
BX)	Spot Light- Halogen	Add:	<u>\$495.00</u>
BY)	Trailer Brake Controller	Add:	<u>\$460.00</u>
BZ)	Trailer Tow Package, Less Brake Controller	Add:	<u>\$995.00</u>
CA)	Back-Up Camera - Aftermarket	Add:	<u>\$1,450.00</u>
CB)	9' Utility Body DRW	Add:	<u>\$8,125.00</u>
CC)	11' Utility Body DRW	Add:	<u>\$10,375.00</u>
CD)	60" CA: Bed Cover, Telescoping Lockable Utility UB	Add:	<u>\$1,975.00</u>
CE)	84" CA: Bed Cover, Telescoping Lockable Utility UB	Add:	<u>\$2,920.00</u>
CF)	Headache Rack For Utility Body	Add:	<u>\$975.00</u>
CG)	Bed Liner: Utility Body, Spray-On (Black Only)	Add:	
CH)	Led Compartment Lights Utility Body	Add:	<u>\$1,250.00</u>
CI)	Bottle Compartment, Low profile curbside or street side on crane utility body	Add:	<u>\$790.00</u>
CJ)	Raised bottle compartment drivers or passenger side w/ holders	Add:	<u>\$1,975.00</u>
CK)	Mechanics Drawer Unit In Front Compartment	Add:	<u>\$2,985.00</u>
CL)	Internal bar locking system for utility body	Add:	<u>\$1,150.00</u>
CM)	60" CA SRW: Platform body with 1/8 inch tread plate and recessed lights	Add:	<u>\$3,455.00</u>
CN)	60" CA DRW : Platform body with 1/8 inch tread plate and recessed lights	Add:	<u>\$3,455.00</u>
CO)	60" CA: Platform body with 1/8 inch tread plate underbody hoist and recessed lights	Add:	<u>\$11,424.00</u>

State of New Mexico
General Services Department
Purchasing Division
Statewide Price Agreement #: 00-00000-20-00121

Page-124

Item 10 (AC) Options Continued:

CP)	84" CA: Platform body with 1/8" tread plate & recessed lights	Add:	<u>\$3,325.00</u>
CQ)	84" CA: Platform body with 1/8" tread plate, underbody hoist & recessed lights	Add:	<u>\$11,410.00</u>
CR)	120" CA: Platform body with 1/8" tread plate & recessed lights	Add:	<u>\$5,575.00</u>
CS)	120" CA: Platform body with 1/8" tread plate, underbody hoist & recessed lights	Add:	<u>\$13,350.00</u>
CT)	60" CA: Stake sides for platform body	Add:	<u>\$2,720.00</u>
CU)	84" CA: Stake sides for platform body	Add:	<u>\$2,975.00</u>
CV)	120" CA: Stake sides for platform body	Add:	<u>\$3,650.00</u>
CW)	Toolbox: 18" x 18" x 24" locking, installed under platform body (curbside)	Add:	<u>\$675.00</u>
CX)	Headboard for platform bodies 56", 60", 84" CA	Add:	<u>\$985.00</u>
CY)	Headboard for platform bodies 120 CA	Add:	<u>\$1,785.00</u>
CZ)	Gooseneck Hitch, 26,000 Lbs. With 7-Way Plug must take headboard option with platform	Add:	<u>\$1,640.00</u>
DA)	Overhead material rack, 1700 lb.	Add:	<u>\$1,250.00</u>
DB)	Bumper: Replace front bumper with winch mount and grill guard & SK winch	Add:	<u>\$3,200.00</u>
DC)	bumper: Replace front bumper with winch mount and grill guard & 12K winch	Add:	<u>\$4,070.00</u>
DD)	Compressor, Ingersoll Rand (TA30) or equal 24 CFM 12.5 HP, 175PSI, gas, w/electric start. air hose and reel	Add:	<u>\$4,790.00</u>
DE)	Welder, 225 Amp, gas. With 10' of 2.0 lead with stinger, ground clamp. "Lincoln" (Ranger250) or equal	Add:	<u>\$6,550.00</u>
DF)	Crane: 4,000 lbs. capacity electric/hydraulic with dual, pull-out manual crank down outriggers, power rotation, power boom elevation, power extension from 8' to 121' manual extension from 12' to 16' for service body or platform (with rear crane-side spring assist, if needed)	Add:	<u>\$22,250.00</u>
DG)	Tire mount: Full size spare, in-bed with #3 master pad lock (agency will specify install location)	Add:	<u>\$350.00</u>
DH)	8ft 1.5yd Salt Spreader For 3/4 Ton+	Add:	<u>\$8,050.00</u>
DI)	8ft 2.25 Yd. Salt Spreader For 1 TON DRW+	Add:	<u>\$8,850.00</u>
DJ)	Perimeter Emergency Lighting, 2-Front, 2-Rear	Add:	<u>\$1,090.00</u>
DK)	2.5 Cubic Yard Dump With Utility Body	Add:	<u>\$24,650.00</u>
DL)	Dump Body 2-3 Cubic Yard	Add:	<u>\$12,525.00</u>
DM)	Automatic transmission PTO Hydraulic Pump in lieu of standard hydraulics	Add:	<u>\$4,025.00</u>
DN)	Double acting Hydraulic Hoist	Add:	<u>\$150.00</u>
DO)	Dual fold down sides	Add:	<u>\$1,150.00</u>
DP)	Lift Gate: 1600 lb. double acting tail gate	Add:	<u>\$4,675.00</u>
DQ)	Eleven foot length for cab and chassis with 84" CA	Add:	<u>\$750.00</u>
DR)	1300 Lb. Capacity 38" Platform Service Body Lift gate	Add:	<u>\$3,500.00</u>

State of New Mexico
General Services Department
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Statewide Price Agreement #: 00-00000-20-00121

Page-125

Item 10 (AC) Options Continued:

DS)	1500 Lb. Capacity	Add:	<u>\$560.00</u>
DT)	1,600 Lbs. 35" Platform Lift gate For Platform Body	Add:	<u>\$3,850.00</u>
DU)	Relocate Backup Camera/Sensors To Lift Gate	Add:	<u>\$300.00</u>
DV)	Bumper Notching Utility Body	Add:	<u>\$229.00</u>
DW)	Mileage Charge For Delivery	Add:	<u>\$2.00/mile</u>
DX)	Extra Key - with FOB	Add:	<u>\$295.00</u>
DY)	Extra Key - without FOB	Add:	<u>\$155.00</u>
DZ)	5 year/ 75000 Powertrain Extended Warranty	Add:	<u>\$2,695.00</u>
EA)	5 year/ 100,000 mile Extended Warranty	Add:	<u>\$3,985.00</u>
EB)	Door Decals Graphics Package (Front Doors)	Add:	<u>\$850.00</u>
EC)	Headlight/Ta/light Flashers	Add:	<u>\$950.00</u>
ED)	GVWR Option -To 16,000 - Inc. 6.7L Diesel	Add:	<u>\$14,500.00</u>
EE)	GVWR Option - To 14,500 - Inc. 6.7L Diesel	Add:	<u>\$14,000.00</u>
EF)	GVWR Option - To 10,900	Deduct:	<u>\$2,000.00</u>
EG)	GVWR Option - To 9,900	Deduct:	<u>\$2,440.00</u>
EH)	56CA Option	Add:	<u>\$3,500.00</u>

**MCT, Inc.**7451 Pan American Freeway NE
Albuquerque, NM 87109Phone (505) 345-8651
Fax (505) 345-2597
E-Mail mctindustries@mct-ind.com**Sales Quote****11632****Quoted 11/5/2020****Bill To**CITY OF SANTA FE
P.O. BOX 909
SANTA FE, NEW MEXICO 87504-0909**Ship To**CITY OF SANTA FE
P.O. BOX 909
SANTA FE, NEW MEXICO**Contact**LAWRENCE GARCIA
505-470-7201

Purchase Order	Ship Via	FOB	Reference	Entered By	Sales rep	Terms
				TMM	1/30/2020 FM	Net 30

Product	Description	Ordered	Price	Amount
LABOR	LABOR SERVICE QUOTE REMOVE CONTAINER CARRIER FROM OLD TRUCK INSTALL ON NEW F350 WHT 60' CA INSTALL NEW PTO, USE EXISTING PUMP AND TANK CHANGE HYDRAULIC OIL AND FILTER CUT OFF HAND CONTROLS AT REAR REPAIR PARTS ON CARRIER CLEAN AND PAINT, REINSTALL	40.00	95.00	\$3,800.00
MISC PARTS AND SUPPLIES	TAX ON LABOR ONLY	1.00	1,200.00	\$1,200.00

Sub-total \$5,000.00**Sales tax** \$299.25**Quote Good for 30 Days** **Total** \$5,299.25










ESD Truck BAR & Purchase 1-21ms

Final Audit Report

2021-01-09

Created:	2021-01-06
By:	Manuel Sanchez (mnsanchez@ci.santa-fe.nm.us)
Status:	Signed
Transaction ID:	CBJCHBCAABADwb1L1r-6ttOdWfo30F3RJ0SjQAh6sPN

"ESD Truck BAR & Purchase 1-21ms" History

-  Document created by Manuel Sanchez (mnsanchez@ci.santa-fe.nm.us)
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2021-01-06 - 5:36:18 PM GMT
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-  Email viewed by Shirlene Sitton (sesitton@santafenm.gov)
2021-01-08 - 8:59:20 PM GMT- IP address: 63.232.20.2
-  Document e-signed by Shirlene Sitton (sesitton@santafenm.gov)
Signature Date: 2021-01-08 - 9:49:30 PM GMT - Time Source: server- IP address: 63.232.20.2
-  Document emailed to Shannon Jones (swjones@ci.santa-fe.nm.us) for signature
2021-01-08 - 9:49:32 PM GMT
-  Email viewed by Shannon Jones (swjones@ci.santa-fe.nm.us)
2021-01-09 - 0:25:23 AM GMT- IP address: 174.28.187.68
-  Document e-signed by Shannon Jones (swjones@ci.santa-fe.nm.us)
Signature Date: 2021-01-09 - 0:25:34 AM GMT - Time Source: server- IP address: 174.28.187.68
-  Agreement completed.
2021-01-09 - 0:25:34 AM GMT



POWERED BY
Adobe Sign

Signature: Alexis Lotero
Alexis Lotero (Jan 19, 2021 12:07 MST)

Email: aclotero@santafenm.gov











GB PUD-ESD PROCURE TRUCKS & FRONT LOADER

Final Audit Report

2021-01-19

Created:	2021-01-11
By:	Jimmy Tapia (jptapia@ci.santa-fe.nm.us)
Status:	Signed
Transaction ID:	CBJCHBCAABAASncW1bqsxqnCBa-36v2GxSZmM8dAMSUa

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-  Document emailed to AJH (ajhopkins@santafenm.gov) for signature
2021-01-11 - 3:37:27 PM GMT
-  Email viewed by AJH (ajhopkins@santafenm.gov)
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Signature Date: 2021-01-11 - 6:57:51 PM GMT - Time Source: server- IP address: 63.232.20.2
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Signature Date: 2021-01-19 - 7:07:01 PM GMT - Time Source: server- IP address: 63.232.20.2
-  Document emailed to Fran Dunaway (fadunaway@santafenm.gov) for signature
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